

National Energy & Utility Affordability Coalition

Balance Sheet Comparison

As of April 30, 2026

	TOTAL	
	AS OF APR 30, 2026	AS OF APR 30, 2025 (PY)
ASSETS		
Current Assets		
Bank Accounts		
John Marshall Checking	231,387.57	250,038.68
Sweep Account 1535	1,628,879.60	1,088,965.59
Total Bank Accounts	\$1,860,267.17	\$1,339,004.27
Accounts Receivable	\$136,500.00	\$66,500.00
Other Current Assets		
1298 Prepaid Expenses	0.00	12,135.00
1299 Undeposited Funds	47,775.70	174,467.42
Operating lease right-of-use asset	0.00	14,922.62
Total Other Current Assets	\$47,775.70	\$201,525.04
Total Current Assets	\$2,044,542.87	\$1,607,029.31
TOTAL ASSETS	\$2,044,542.87	\$1,607,029.31
LIABILITIES AND EQUITY		
Liabilities		
Current Liabilities		
Accounts Payable	\$45,000.00	\$0.00
Credit Cards	\$791.07	\$4,660.03
Other Current Liabilities		
2020 Deferred Membership Revenue	0.00	1,600.00
2030 Accrued Vacation	6,836.56	7,908.58
Employee Contribution	2,613.92	2,270.83
Operating lease liability	0.00	15,575.38
Total Other Current Liabilities	\$9,450.48	\$27,354.79
Total Current Liabilities	\$55,241.55	\$32,014.82
Total Liabilities	\$55,241.55	\$32,014.82
Equity		
3010 Unrestrict (retained earnings)	1,364,676.32	1,227,866.36
Net Revenue	624,625.00	347,148.13
Total Equity	\$1,989,301.32	\$1,575,014.49
TOTAL LIABILITIES AND EQUITY	\$2,044,542.87	\$1,607,029.31

National Energy & Utility Affordability Coalition

P&L Comparison

January - April, 2026

	TOTAL	
	JAN - APR, 2026	JAN - APR, 2025 (PY)
Revenue		
4000 Event Revenue	603,734.00	399,425.00
4100 Contributions, Contract, Grants	292,500.00	156,500.00
4200 Membership	157,550.00	156,400.00
4400 Earned Revenue	9,574.16	7,398.24
Total Revenue	\$1,063,358.16	\$719,723.24
GROSS PROFIT	\$1,063,358.16	\$719,723.24
Expenditures		
6000 Salaries & Related Benefits	117,738.17	110,181.94
6100 Contracted Services	92,040.70	77,364.13
6200 Activities and Operations	62,583.98	45,837.69
6300 Event Expenses	166,370.31	139,191.35
Total Expenditures	\$438,733.16	\$372,575.11
NET OPERATING REVENUE	\$624,625.00	\$347,148.13
NET REVENUE	\$624,625.00	\$347,148.13

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P&L by Class

January - April, 2026

	2026 CONFERENCE	2026 LIHEAP ACTION DAY	2026 OPERATIONS	2027 CONFERENCE	TOTAL
Revenue					
4000 Event Revenue	586,034.00	17,700.00			\$603,734.00
4100 Contributions, Contract, Grants		5,000.00	287,500.00		\$292,500.00
4200 Membership			157,550.00		\$157,550.00
4400 Earned Revenue	297.63		9,276.53		\$9,574.16
Total Revenue	\$586,331.63	\$22,700.00	\$454,326.53	\$0.00	\$1,063,358.16
GROSS PROFIT	\$586,331.63	\$22,700.00	\$454,326.53	\$0.00	\$1,063,358.16
Expenditures					
6000 Salaries & Related Benefits			117,738.17		\$117,738.17
6100 Contracted Services	79,238.95	7,744.95	5,056.80		\$92,040.70
6200 Activities and Operations	23,188.27	5,347.88	33,034.13	1,013.70	\$62,583.98
6300 Event Expenses	131,146.07	35,224.24			\$166,370.31
Total Expenditures	\$233,573.29	\$48,317.07	\$155,829.10	\$1,013.70	\$438,733.16
NET OPERATING REVENUE	\$352,758.34	\$ -25,617.07	\$298,497.43	\$ -1,013.70	\$624,625.00
NET REVENUE	\$352,758.34	\$ -25,617.07	\$298,497.43	\$ -1,013.70	\$624,625.00

National Energy & Utility Affordability Coalition

Full-Year Budget vs. YTD Actuals

January - April, 2026

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Revenue				
4000 Event Revenue				
4001 Registrations	577,794.00	540,000.00	37,794.00	107.00 %
4003 Exhibit Sales	18,000.00	25,000.00	-7,000.00	72.00 %
4005 Scholarship Fund	7,940.00	1,500.00	6,440.00	529.33 %
Total 4000 Event Revenue	603,734.00	566,500.00	37,234.00	106.57 %
4100 Contributions, Contract, Grants				
4104 General Contributions	292,500.00	475,000.00	-182,500.00	61.58 %
Total 4100 Contributions, Contract, Grants	292,500.00	475,000.00	-182,500.00	61.58 %
4200 Membership	157,550.00	175,000.00	-17,450.00	90.03 %
4400 Earned Revenue				
4401 Interest Income	8,790.16	20,000.00	-11,209.84	43.95 %
4403 Other Income	784.00	1,000.00	-216.00	78.40 %
Total 4400 Earned Revenue	9,574.16	21,000.00	-11,425.84	45.59 %
Total Revenue	\$1,063,358.16	\$1,237,500.00	\$ -174,141.84	85.93 %
GROSS PROFIT	\$1,063,358.16	\$1,237,500.00	\$ -174,141.84	85.93 %
Expenditures				
6000 Salaries & Related Benefits				
6001 Salary	91,434.39	291,699.81	-200,265.42	31.35 %
6002 Payroll Taxes	8,142.52	26,000.00	-17,857.48	31.32 %
6003 Employee Insurance	14,373.09	46,152.36	-31,779.27	31.14 %
6007 Retirement Match	3,788.17	11,667.99	-7,879.82	32.47 %
Total 6000 Salaries & Related Benefits	117,738.17	375,520.16	-257,781.99	31.35 %
6100 Contracted Services				
6101 Conference Management	70,000.00	107,000.00	-37,000.00	65.42 %
6102 IT & Systems Consultant	17,521.92	60,000.00	-42,478.08	29.20 %
6103 Contractors - All Other		2,000.00	-2,000.00	
6105 Accounting Services	2,003.79	19,000.00	-16,996.21	10.55 %
6106 Payroll & Benefits Administration	1,141.25	3,444.00	-2,302.75	33.14 %
6107 Expenses - Conference Planner	1,098.07	15,000.00	-13,901.93	7.32 %
6108 Expenses - IT & Systems Consultant	275.67	2,000.00	-1,724.33	13.78 %
Total 6100 Contracted Services	92,040.70	208,444.00	-116,403.30	44.16 %
6200 Activities and Operations				
6201 Office-Admin Exp	427.17	1,500.00	-1,072.83	28.48 %
6202 Insurance	4,874.29	6,200.00	-1,325.71	78.62 %
6203 Tech Subscriptions/Service Fees	16,673.74	21,000.00	-4,326.26	79.40 %
6205 Bank Fees	25,832.79	25,000.00	832.79	103.33 %
6206 Materials and Supplies	279.26	1,000.00	-720.74	27.93 %
6207 Travel	9,819.69	30,000.00	-20,180.31	32.73 %
6208 Occupancy	4,502.04	14,251.02	-9,748.98	31.59 %
6209 Professional Development	175.00	5,000.00	-4,825.00	3.50 %
Total 6200 Activities and Operations	62,583.98	103,951.02	-41,367.04	60.21 %

National Energy & Utility Affordability Coalition

Full-Year Budget vs. YTD Actuals

January - April, 2026

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
6300 Event Expenses				
6311 Planning Meeting		15,000.00	-15,000.00	
6312 Hotel Expenses	110,000.00	7,000.00	103,000.00	1,571.43 %
6314 Conference Mgmt	16,369.75	30,000.00	-13,630.25	54.57 %
6316 Mailing and Printing - Events	2,325.70	10,000.00	-7,674.30	23.26 %
6319 Presenter Fees		5,000.00	-5,000.00	
6320 A/V		160,000.00	-160,000.00	
6321 Food and Beverage	12,851.05	255,000.00	-242,148.95	5.04 %
6322 Receptions	15,571.50	75,000.00	-59,428.50	20.76 %
6323 Registration Software/Other Tech	7,135.00	13,735.00	-6,600.00	51.95 %
6324 Presenters and Volunteers Travel	2,117.31	10,000.00	-7,882.69	21.17 %
Total 6300 Event Expenses	166,370.31	580,735.00	-414,364.69	28.65 %
Total Expenditures	\$438,733.16	\$1,268,650.18	\$ -829,917.02	34.58 %
NET OPERATING REVENUE	\$624,625.00	\$ -31,150.18	\$655,775.18	-2,005.21 %
NET REVENUE	\$624,625.00	\$ -31,150.18	\$655,775.18	-2,005.21 %