

National Energy & Utility Affordability Coalition Budget Overview: FY 2024

	2019	2020	2021	2022	2023 Estimate	2024 Budget
Income						
4000 Event Revenue						
4001 Registrations	340,459.37	54,366.80	83,778.32	387,780.00	576,000.00	575,000.00
4002 LAD	1,550.00	1,575.00	4,275.00	4,474.00	3,076.00	3,000.00
4003 Exhibit Sales	19,000.00	0.00	13,000.00	34,000.00	31,133.88	30,000.00
4004 Advertising Sales	2,000.00	0.00	0.00	2,700.00	4,000.00	4,000.00
4005 Scholarship Fund	3,735.00	0.00	0.00	5,571.00	3,915.00	3,500.00
Total 4000 Event Revenue	\$ 366,744.37	\$ 55,941.80	\$ 101,053.32	\$ 434,525.00	\$ 618,124.88	\$ 615,500.00
4100 Contributions, Contract, Grants						
4104 General Contributions	433,950.00	409,732.30	371,000.00	485,500.00	437,000.00	417,974.88
4105 Combined Federal Campaign	0.00	0.00	1,403.62	575.09	199.16	0.00
4108 Foundation Grants	25,000.00	10,000.00	0.00	0.00	36,400.00	0.00
Total 4100 Contributions, Contract, Grants	\$ 458,950.00	\$ 419,732.30	\$ 372,403.62	\$ 486,075.09	\$ 473,599.16	\$ 417,974.88
4200 Membership	\$ 80,750.00	\$ 110,050.00	\$ 120,600.00	\$ 131,650.00	\$ 148,750.00	\$ 155,000.00
4300 Reimbursements	\$ 1,095.19	\$ 614.81	\$ -	\$ 3,000.00	\$ 3,000.00	\$ -
4400 Earned Revenue						
4401 Interest Income	1051.81	97.60	44.16	25.19	9,000.00	21,600.00
4402 Bank Credit	277.91	98.60	53.24	0.00	0.00	0.00
4403 Other Income	0	0.00	0.00	11,825.41	32,211.87	0.00
Total 4400 Earned Revenue	\$ 1,329.72	\$ 196.20	\$ 97.40	\$ 11,850.60	\$ 41,211.87	\$ 21,600.00
Total Income	\$ 908,869.28	\$ 586,535.11	\$ 594,154.34	\$ 1,067,100.69	\$ 1,284,685.91	\$ 1,210,074.88
Expenses						
6000 Salaries & Related Benefits						
6001 Salary	133,453.22	141,622.30	143,679.91	228,990.90	249,814.17	262,304.88
6002 Payroll Taxes	66,321.71	78,823.05	62,483.38	18,572.70	19,669.51	20,000.00
6003 Health Insurance	32,573.56	40,094.98	40,022.60	30,593.21	25,293.56	30,000.00
6004 Transportation Benefits - OD	805.00	238.00	14.00	392.49	487.50	500.00
6005 Transportation Benefits - ED	1,490.85	307.22	254.80	799.62	1,004.91	1,000.00
6007 Retirement Match	0.00	0.00	0.00	7,625.28	9,992.57	12,000.00
<i>Change in Balance of Accrued Vacation</i>	-8,314.44	2,507.95	-1,369.41	225.54		0
Total 6000 Salaries & Related Benefits	\$ 234,847.34	\$ 260,882.55	\$ 245,085.28	\$ 287,199.74	\$ 306,262.22	\$ 325,804.88
6100 Contracted Services						
6101 Conference Management	58,500.00	79,255.78	63,135.27	84,000.00	93,000.00	92,000.00
6102 IT & Systems Consultant	48,000.00	58,000.00	80,000.00	36,689.50	32,000.00	40,000.00
6103 Contractors - All Other	333.00	15,879.80	6,430.50	1,764.00	19,509.88	15,000.00
6105 Accounting Services	0.00	0.00	0.00	2,975.00	5,500.00	12,350.00
6106 Payroll Service & Benefits Administration	1,501.82	1,534.35	1,577.02	2,669.91	3,211.90	3,120.00
6107 Expenses - Conference Planner	6,015.01	105.88	0.00	6,732.80	11,273.81	12,000.00
6108 Expenses - IT & Systems Consultant	0.00	0.00	0.00	981.20	0.00	0.00
6109 Expenses - Other	0.00	0.00	0.00	175.26	0.00	0.00
Total 6100 Contracted Services	\$ 114,349.83	\$ 154,775.81	\$ 151,142.79	\$ 135,987.67	\$ 164,495.59	\$ 174,470.00
6200 Activities and Operations						
6201 Office-Admin Exp	1,769.36	2,273.25	5,351.00	1,266.61	1,209.69	5,000.00
6202 Insurance	4,829.24	4,543.39	4,427.96	5,737.68	5,250.90	6,300.00
6203 Tech Subscriptions/Service Fees	10,601.83	17,143.78	13,902.46	6,735.16	7,202.53	7,500.00

6204 Audit Expense	8,920.79	9,431.00	9,630.00	9,990.00	7,000.00	15,000.00
6205 Bank/Credit Card Fees*	5,126.20	4,234.94	2,858.47	14,625.70	22,584.12	23,000.00
6206 Materials and Supplies	1,545.19	1,828.91	477.75	2,136.10	1,811.61	2,000.00
6207 Travel	25,321.34	5,559.71	5,407.33	12,650.14	10,793.98	12,000.00
6208 Occupancy	12,000.00	16,467.00	12,994.00	12,300.00	12,669.00	13,000.00
6209 Professional Development			136.98	1,070.00	1,070.00	5,000.00
6290 Governance Filing Fees			210.00	133.75	300.00	4,000.00
Total 6200 Activities and Operations	\$ 70,113.95	\$ 61,481.98	\$ 55,395.95	\$ 66,645.14	\$ 69,891.83	\$ 92,800.00
6300 Event Expenses						
6310 Annual Conference						
6311 Planning Meeting	11,974.37	5,545.00	0.00	7,698.64	7,698.64	10,000.00
6312 Hotel Expenses - Conference	3,963.66	0.00	0.00	-5,960.29	0.00	2,000.00
6314 Conference Mgmt	8,809.95	838.00	4,795.00	9,800.53	19,351.36	30,000.00
6316 Mailing and Printing	3,392.45	0.00	0.00	4,272.64	1,878.20	2,000.00
6317 Conference - CLE	562.15	0.00	0.00	0.00	0.00	0.00
6319 Presenters	7,871.74	10,500.00	5,000.00	23,918.20	0.00	10,000.00
6320 A/V	38,749.45	25,000.00	27,100.00	84,370.64	136,925.74	150,000.00
6321 Food and Beverage	152,642.37	0.00	0.00	261,721.17	284,782.95	300,000.00
6322 Receptions	58,121.04	0.00	0.00	98,002.41	50,612.27	50,000.00
6323 Registration Software/Other Tech	12,378.48	13,636.34	5,622.65	11,210.00	12,189.00	15,000.00
6324 Presenters and Volunteer Travel	0.00	0.00	0.00	0.00	3,357.35	5,000.00
Total 6310 Annual Conference	\$ 298,465.66	\$ 55,519.34	\$ 42,517.65	\$ 495,033.94	\$ 516,795.51	\$ 574,000.00
6350 LIHEAP Action	8,767.16	10,816.95	65.00	25,400.00	2,720.57	3,000.00
6360 Board Meetings	12,567.91	1,034.20	0.00	10,132.81	10,132.81	10,000.00
6351 Hotel Expense - LIHEAP Action Day	3,387.63	5,144.66	0.00	0.00	18,221.80	30,000.00
Total 6300 Event Expenses	\$ 338,827.82	\$ 72,515.15	\$ 42,582.65	\$ 530,566.75	\$ 547,870.69	\$ 617,000.00
6400 Grant Expense	\$ -	\$ -	\$ 500.00	\$ -	\$ -	0.00
Total Expenses	\$ 749,824.50	\$ 559,943.44	\$ 494,706.67	\$ 1,020,399.30	\$ 1,088,520.33	\$ 1,210,074.88
Net Operating Income	\$ 159,044.78	\$ 26,591.67	\$ 99,447.67	\$ 46,701.39	\$ 196,165.58	\$ -
Net Income	\$ 159,044.78	\$ 26,591.67	\$ 99,447.67	\$ 46,701.39	\$ 196,165.58	\$ -