

National Energy & Utility Affordability Coalition

Profit and Loss Comparison

January - December 2021

	TOTAL	
	JAN - DEC 2021	JAN - DEC 2020 (PY)
Income		
4000 Event Revenue		
4001 Registrations	83,778.32	54,366.80
4002 LAD	4,275.00	1,575.00
4003 Exhibit Sales	13,000.00	0.00
4004 Advertising Sales		0.00
Total 4000 Event Revenue	101,053.32	55,941.80
4100 Contributions, Contract, Grants		
4104 General Contributions	361,000.00	409,732.30
4105 Combined Federal Campaign	1,403.62	
4108 Foundation Grants		10,000.00
Total 4100 Contributions, Contract, Grants	362,403.62	419,732.30
4200 Membership	120,600.00	110,050.00
4300 Reimbursements		614.81
4400 Earned Revenue		
4401 Interest Income	36.19	97.60
4402 Bank Credit	61.21	98.60
Total 4400 Earned Revenue	97.40	196.20
Total Income	\$584,154.34	\$586,535.11
GROSS PROFIT	\$584,154.34	\$586,535.11
Expenses		
6000 Salaries & Related Benefits		
6001 Salary	143,679.91	141,622.30
6002 Payroll Taxes	62,483.38	78,823.05
6003 Health Insurance	40,022.60	40,094.98
6004 Transportation Benefits - EML	14.00	238.00
6005 Transportation Benefits - KSM	254.80	307.22
6006 Transportation Benefits Tax		-203.00
Total 6000 Salaries & Related Benefits	246,454.69	260,882.55
6008 Change in Balance of Accrued Vacation		1,103.94
6100 Contracted Services		
6101 Conference Management	63,135.27	74,255.78
6102 IT & Systems Consultant	80,000.00	58,000.00
6103 Contractors - All Other	6,430.50	15,879.80
6106 Payroll Service	1,577.02	1,534.35
6107 Expenses - Conference Planner		105.88
Total 6100 Contracted Services	151,142.79	149,775.81

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6200 Activities and Operations		
6201 Office-Admin Exp	5,351.00	2,273.25
6202 Insurance	4,496.96	4,543.39
6203 Tech Subscriptions/Service Fees	13,902.46	11,601.78
6204 Audit Expense	9,630.00	9,431.00
6205 Bank Fees	2,858.47	4,234.94
6206 Materials and Supplies	477.75	1,828.91
6207 Travel	5,407.33	5,559.71
6208 Occupancy	11,497.00	17,964.00
6209 Professional Development	136.98	
6290 Governance - Filing Fees	210.00	
Total 6200 Activities and Operations	53,967.95	57,436.98
6300 Event Expenses		
6310 Annual Conference		
6311 Planning Meeting		5,545.00
6314 Conference Mgmt	4,795.00	838.00
6319 Presenters	5,000.00	10,500.00
6320 A/V	27,100.00	25,000.00
6323 Cvent/Eventbrite Fees	5,622.65	13,636.34
Total 6310 Annual Conference	42,517.65	55,519.34
6350 LIHEAP Action	65.00	10,816.95
6351 Hotel Expense - LIHEAP Action Day		5,144.66
Total 6350 LIHEAP Action	65.00	15,961.61
6360 Board Meetings		1,034.20
Total 6300 Event Expenses	42,582.65	72,515.15
6400 Grant Expense	500.00	7,780.00
Total Expenses	\$494,648.08	\$549,494.43
NET OPERATING INCOME	\$89,506.26	\$37,040.68
NET INCOME	\$89,506.26	\$37,040.68