

# National Energy & Utility Affordability Coalition

Budget vs. Actuals: FY\_2021 - FY21 P&L

January - December 2021

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
<b>Income</b>				
4000 Event Revenue				
4001 Registrations	98.00	162,500.00	-162,402.00	0.06 %
4002 LAD	4,275.00		4,275.00	
4003 Exhibit Sales	1,500.00	6,000.00	-4,500.00	25.00 %
<b>Total 4000 Event Revenue</b>	<b>5,873.00</b>	<b>168,500.00</b>	<b>-162,627.00</b>	<b>3.49 %</b>
4100 Contributions, Contract, Grants				
4104 General Contributions	37,000.00	347,160.00	-310,160.00	10.66 %
<b>Total 4100 Contributions, Contract, Grants</b>	<b>37,000.00</b>	<b>347,160.00</b>	<b>-310,160.00</b>	<b>10.66 %</b>
4200 Membership	84,850.00	110,198.00	-25,348.00	77.00 %
4400 Earned Revenue				
4401 Interest Income	2.14	1,000.00	-997.86	0.21 %
4402 Bank Credit	0.01	250.00	-249.99	0.00 %
<b>Total 4400 Earned Revenue</b>	<b>2.15</b>	<b>1,250.00</b>	<b>-1,247.85</b>	<b>0.17 %</b>
<b>Total Income</b>	<b>\$127,725.15</b>	<b>\$627,108.00</b>	<b>\$ -499,382.85</b>	<b>20.37 %</b>
<b>GROSS PROFIT</b>	<b>\$127,725.15</b>	<b>\$627,108.00</b>	<b>\$ -499,382.85</b>	<b>20.37 %</b>
<b>Expenses</b>				
6000 Salaries & Related Benefits				
6001 Salary	17,408.42	148,914.00	-131,505.58	11.69 %
6002 Payroll Taxes	10,340.33	65,974.00	-55,633.67	15.67 %
6003 Health Insurance	6,960.38	40,439.00	-33,478.62	17.21 %
6004 Transportation Benefits - EML		520.00	-520.00	
6005 Transportation Benefits - KSM		520.00	-520.00	
<b>Total 6000 Salaries &amp; Related Benefits</b>	<b>34,709.13</b>	<b>256,367.00</b>	<b>-221,657.87</b>	<b>13.54 %</b>
6100 Contracted Services				
6101 Conference Management	10,000.00	80,400.00	-70,400.00	12.44 %
6102 IT & Systems Consultant	6,000.00	72,000.00	-66,000.00	8.33 %
6103 Contractors - All Other	2,763.00	8,000.00	-5,237.00	34.54 %
6106 Payroll Service	287.00	715.00	-428.00	40.14 %
6107 Expenses - Conference Planner		1,500.00	-1,500.00	
6108 Expenses - IT & Systems Consultant		1,000.00	-1,000.00	
<b>Total 6100 Contracted Services</b>	<b>19,050.00</b>	<b>163,615.00</b>	<b>-144,565.00</b>	<b>11.64 %</b>
6200 Activities and Operations				
6201 Office-Admin Exp		500.00	-500.00	
6202 Insurance		5,500.00	-5,500.00	
6203 Tech Subscriptions/Service Fees	174.00	18,701.00	-18,527.00	0.93 %
6204 Audit Expense	180.00	10,000.00	-9,820.00	1.80 %
6205 Bank Fees	1,395.00	5,188.00	-3,793.00	26.89 %
6206 Materials and Supplies		1,000.00	-1,000.00	
6207 Travel	19.00	2,000.00	-1,981.00	0.95 %
6208 Occupancy		16,000.00	-16,000.00	

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	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
<b>Total 6200 Activities and Operations</b>	<b>1,768.00</b>	<b>58,889.00</b>	<b>-57,121.00</b>	<b>3.00 %</b>
6300 Event Expenses				
6310 Annual Conference				
6312 Hotel Expenses - Conference		154,861.00	-154,861.00	
6314 Conference Mgmt	2,000.00		2,000.00	
6319 Presenters		12,000.00	-12,000.00	
6320 A/V	25,100.00	25,000.00	100.00	100.40 %
<b>Total 6310 Annual Conference</b>	<b>27,100.00</b>	<b>191,861.00</b>	<b>-164,761.00</b>	<b>14.12 %</b>
6350 LIHEAP Action		1,200.00	-1,200.00	
6360 Board Meetings		1,000.00	-1,000.00	
<b>Total 6300 Event Expenses</b>	<b>27,100.00</b>	<b>194,061.00</b>	<b>-166,961.00</b>	<b>13.96 %</b>
<b>Total Expenses</b>	<b>\$82,627.13</b>	<b>\$672,932.00</b>	<b>\$ -590,304.87</b>	<b>12.28 %</b>
NET OPERATING INCOME	<b>\$45,098.02</b>	<b>\$ -45,824.00</b>	<b>\$90,922.02</b>	<b>-98.42 %</b>
NET INCOME	<b>\$45,098.02</b>	<b>\$ -45,824.00</b>	<b>\$90,922.02</b>	<b>-98.42 %</b>