

National Energy & Utility Affordability Coalition

PROFIT AND LOSS

January - August, 2020

	TOTAL	
	JAN - AUG, 2020	JAN - AUG, 2019 (PY)
Income		
4000 Event Revenue		
4001 Registrations	52,647.80	344,757.50
4002 LAD	1,575.00	1,550.00
4003 Exhibit Sales	3,000.00	19,000.00
4004 Advertising Sales	250.00	2,000.00
4005 Scholarship Fund		3,735.00
Total 4000 Event Revenue	57,472.80	371,042.50
4100 Contributions, Contract, Grants		
4104 General Contributions	126,610.00	197,700.00
4108 Foundation Grants	10,000.00	25,000.00
Total 4100 Contributions, Contract, Grants	136,610.00	222,700.00
4200 Membership	109,950.00	80,750.00
4300 Reimbursements	614.81	400.00
4400 Earned Revenue		
4401 Interest Income	89.22	993.01
4402 Bank Credit	53.96	267.44
Total 4400 Earned Revenue	143.18	1,260.45
Total Income	\$304,790.79	\$676,152.95
GROSS PROFIT	\$304,790.79	\$676,152.95
Expenses		
6000 Salaries & Related Benefits		
6001 Salary	95,458.98	88,175.82
6002 Payroll Taxes	52,926.00	43,933.23
6003 Health Insurance	26,174.22	20,675.65
6004 Transportation Benefits - EML	238.00	469.00
6005 Transportation Benefits - KSM	307.22	825.80
6006 Transportation Benefits Tax		203.00
Total 6000 Salaries & Related Benefits	175,104.42	154,282.50
6100 Contracted Services		
6101 Conference Management	74,255.78	58,500.00
6102 IT & Systems Consultant	34,000.00	32,000.00
6103 Contractors - All Other	10,310.80	200.00
6106 Payroll Service	1,059.47	1,035.42
6107 Expenses - Conference Planner	105.88	6,015.01
Total 6100 Contracted Services	119,731.93	97,750.43

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6200 Activities and Operations		
6201 Office-Admin Exp	983.95	1,198.70
6202 Insurance	4,293.22	4,537.96
6203 Tech Subscriptions/Service Fees	14,071.35	3,870.80
6204 Audit Expense	331.00	8,920.79
6205 Bank Fees	3,124.18	3,772.56
6206 Materials and Supplies	1,788.24	
6207 Travel	4,964.71	13,725.97
6208 Occupancy	10,479.00	9,000.00
Total 6200 Activities and Operations	40,035.65	45,026.78
6300 Event Expenses		
6310 Annual Conference		
6311 Planning Meeting	5,545.00	296.42
6312 Hotel Expenses - Conference		3,963.66
6314 Conference Mgmt	838.00	8,897.95
6316 Mailing and Printing - Conference		3,392.45
6317 Conference - CLE		562.15
6319 Presenters	10,500.00	7,871.74
6320 A/V	12,500.00	38,749.45
6321 Food and Beverage		142,142.37
6322 Receptions		53,121.04
6323 Cvent/Eventbrite Fees	10,449.34	12,378.48
Total 6310 Annual Conference	39,832.34	271,375.71
6350 LIHEAP Action	6,228.85	8,767.16
6351 Hotel Expense - LIHEAP Action Day	5,144.66	3,387.63
Total 6350 LIHEAP Action	11,373.51	12,154.79
6360 Board Meetings		710.56
Total 6300 Event Expenses	51,205.85	284,241.06
Total Expenses	\$386,077.85	\$581,300.77
NET OPERATING INCOME	\$ -81,287.06	\$94,852.18
NET INCOME	\$ -81,287.06	\$94,852.18