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NATIONAL ENERGY & UTILITY
AFFORDABILITY COALITION

August 2023 Monthly Reports

National Energy & Utility Affordability Coalition



Statement of Financial Position

As of August 31, 2023

	TOTAL	
	AS OF AUG 31, 2023	AS OF AUG 31, 2022 (PY)
ASSETS		
Current Assets		
Bank Accounts		
493000 Arlington Credit Union	0.00	102,238.47
493001 Arlington Credit Union Savings	0.00	85,870.50
494000 SunTrust Checking	40,783.51	507,865.13
494001 SunTrust Money Market	0.00	251,925.23
495000 Petty Cash	0.00	0.00
John Marshall Checking	250,058.33	
Sweep Account 1535	823,886.44	
Total John Marshall Checking	1,073,944.77	
Total Bank Accounts	\$1,114,728.28	\$947,899.33
Accounts Receivable		
2050 Accounts Receivable (A/R)	0.00	0.00
496000 Grants Receivable (A/R)	35,000.00	42,500.00
Total Accounts Receivable	\$35,000.00	\$42,500.00
Other Current Assets		
1298 Prepaid Expenses	11,573.00	0.00
Conference Venue	5,000.00	10,000.00
Total 1298 Prepaid Expenses	16,573.00	10,000.00
1299 Undeposited Funds	0.00	0.00
Total Other Current Assets	\$16,573.00	\$10,000.00
Total Current Assets	\$1,166,301.28	\$1,000,399.33
Other Assets		
Operating lease right-of-use asset	39,944.70	
Total Other Assets	\$39,944.70	\$0.00
TOTAL ASSETS	\$1,206,245.98	\$1,000,399.33

National Energy & Utility Affordability Coalition



Statement of Financial Position

As of August 31, 2023

	TOTAL	
	AS OF AUG 31, 2023	AS OF AUG 31, 2022 (PY)
LIABILITIES AND EQUITY		
Liabilities		
Current Liabilities		
Accounts Payable		
2010 Grants Payable	0.00	0.00
2040 Accounts Payable (A/P)	4,997.00	19,878.96
Total Accounts Payable	\$4,997.00	\$19,878.96
Credit Cards		
Bank of America 7636	0.00	0.00
Chase Southwest 7513	9,088.41	63,129.08
Chase Southwest - E Mao 0869 (deleted)	0.00	1,114.40
Total Chase Southwest 7513	9,088.41	64,243.48
Total Credit Cards	\$9,088.41	\$64,243.48
Other Current Liabilities		
2000 Deferred Event Revenue	0.00	0.00
2020 Accrued Vacation	6,829.05	6,603.51
2030 Deferred Membership Revenue	0.00	1,500.00
2046 Employee Taxes Payable	2,597.64	0.00
Accrued Expenses	0.00	
District of Columbia Office of Tax and Revenue Payable	0.00	
Employee Contribution		
2047 Health Insurance	602.02	700.44
2049 401K	1,589.73	1,558.67
Total Employee Contribution	2,191.75	2,259.11
Operating lease liability	40,534.98	
Total Other Current Liabilities	\$52,153.42	\$10,362.62
Total Current Liabilities	\$66,238.83	\$94,485.06
Total Liabilities	\$66,238.83	\$94,485.06
Equity		
1296 Net assets with donor restrictions - Purpose	0.00	
1297 Net assets with donor restrictions - time	0.00	0.00
3001 Opening Bal Equity	240,302.51	242,456.07
3010 Unrestrict (retained earnings)	833,030.95	784,766.29
Net Revenue	66,673.69	-121,308.09
Total Equity	\$1,140,007.15	\$905,914.27
TOTAL LIABILITIES AND EQUITY	\$1,206,245.98	\$1,000,399.33

National Energy & Utility Affordability Coalition



Profit and Loss by Tag Group

January - December 2023

	1296 PURPOSE	1297 TIME
Revenue		
4100 Contributions, Contract, Grants		
4104 General Contributions	30,000.00	40,000.00
Total 4100 Contributions, Contract, Grants	30,000.00	40,000.00
Total Revenue	\$30,000.00	\$40,000.00
GROSS PROFIT	\$30,000.00	\$40,000.00
Expenditures		
Total Expenditures		
NET OPERATING REVENUE	\$30,000.00	\$40,000.00
NET REVENUE	\$30,000.00	\$40,000.00

National Energy & Utility Affordability Coalition



Statement of Activity

August 2023

	TOTAL	
	AUG 2023	AUG 2022 (PY)
Revenue		
4000 Event Revenue		
4001 Registrations	3,100.00	750.00
4004 Advertising Sales	1,000.00	
4005 Scholarship Fund		200.00
Total 4000 Event Revenue	4,100.00	950.00
4100 Contributions, Contract, Grants		
4104 General Contributions	25,000.00	
4105 Combined Federal Campaign		63.18
Total 4100 Contributions, Contract, Grants	25,000.00	63.18
4200 Membership	500.00	250.00
4400 Earned Revenue		
4401 Interest Income	1,248.62	2.14
4402 Bank Credit	0.01	
4403 Other Income	44.50	
Total 4400 Earned Revenue	1,293.13	2.14
Total Revenue	\$30,893.13	\$1,265.32
GROSS PROFIT	\$30,893.13	\$1,265.32
Expenditures		
6000 Salaries & Related Benefits		
6001 Salary	20,368.08	18,630.36
6002 Payroll Taxes	782.54	1,086.18
6003 Health Insurance	2,124.17	2,263.29
6004 Transportation Benefits - OD	58.00	53.00
6005 Transportation Benefits - ED	37.91	49.88
6007 Retirement Match	814.72	722.42
Total 6000 Salaries & Related Benefits	24,185.42	22,805.13
6100 Contracted Services		
6101 Conference Management	3,500.00	7,000.00
6102 IT & Systems Consultant	3,300.00	
6105 Accounting Services	688.75	1,407.50
6106 Payroll Service & Benefits Administration	67.50	130.60
6107 Expenses - Conference Planner		4,356.90
6109 Expenses - Other		175.26
Total 6100 Contracted Services	7,556.25	13,070.26

National Energy & Utility Affordability Coalition



Statement of Activity

August 2023

	TOTAL	
	AUG 2023	AUG 2022 (PY)
6200 Activities and Operations		
6203 Tech Subscriptions/Service Fees	412.56	392.06
6204 Audit Expense	3,000.00	6,000.00
6205 Bank Fees	20.00	8.17
6206 Materials and Supplies	33.90	
6207 Travel	-546.72	
6208 Occupancy	1,060.90	1,030.00
6290 Governance - Filing Fees	150.65	11.25
Total 6200 Activities and Operations	4,131.29	7,441.48
6300 Event Expenses		
6310 Annual Conference		
6312 Hotel Expenses - Conference		-5,960.29
6314 Conference Mgmt		8,181.88
6316 Mailing and Printing - Conference		4,045.83
6320 A/V		84,370.64
6321 Food and Beverage		261,721.17
6322 Receptions		34,052.41
6323 Registration Software/Other Tech		6,921.00
Total 6310 Annual Conference		393,332.64
Total 6300 Event Expenses		393,332.64
Total Expenditures	\$35,872.96	\$436,649.51
NET OPERATING REVENUE	\$ -4,979.83	\$ -435,384.19
NET REVENUE	\$ -4,979.83	\$ -435,384.19

National Energy & Utility Affordability Coalition



Statement of Activity

January - August, 2023

	JAN 2023	FEB 2023	MAR 2023	APR 2023	MAY 2023	JUN 2023	JUL 2023	AUG 2023	TOTAL
Revenue									
4000 Event Revenue									\$0.00
4001 Registrations			500.00	19,477.50	199,847.00	205,761.50	147,490.10	3,100.00	\$576,176.10
4002 LAD	1,489.00	1,587.00							\$3,076.00
4003 Exhibit Sales			9,000.00	9,000.00	10,133.88	3,000.00			\$31,133.88
4004 Advertising Sales				3,000.00	1,000.00			1,000.00	\$5,000.00
4005 Scholarship Fund						3,815.00			\$3,815.00
Total 4000 Event Revenue	1,489.00	1,587.00	9,500.00	31,477.50	210,980.88	212,576.50	147,490.10	4,100.00	\$619,200.98
4100 Contributions, Contract, Grants									
4100 Contributions, Contract, Grants									\$0.00
4104 General Contributions	36,500.00	16,500.00	46,000.00		3,500.00	45,000.00		25,000.00	\$172,500.00
4105 Combined Federal Campaign	72.80	63.18	63.18						\$199.16
4108 Foundation Grants	21,400.00								\$21,400.00
Total 4100 Contributions, Contract, Grants	57,972.80	16,563.18	46,063.18		3,500.00	45,000.00		25,000.00	\$194,099.16
4200 Membership									
4200 Membership	91,700.00	18,500.00	17,100.00	8,500.00	5,500.00	1,100.00	1,500.00	500.00	\$144,400.00
4300 Reimbursements									
4300 Reimbursements					-27.15				\$ -27.15
4400 Earned Revenue									
4400 Earned Revenue									\$0.00
4401 Interest Income	2.14	1.93	3.78	28.60	5.54	5.36	5.54	1,248.62	\$1,301.51
4402 Bank Credit								0.01	\$0.01
4403 Other Income		26,000.00	6,211.87					44.50	\$32,256.37
Total 4400 Earned Revenue	2.14	26,001.93	6,215.65	28.60	5.54	5.36	5.54	1,293.13	\$33,557.89
Total Revenue	\$151,163.94	\$62,652.11	\$78,878.83	\$40,006.10	\$219,959.27	\$258,681.86	\$148,995.64	\$30,893.13	\$991,230.88
GROSS PROFIT	\$151,163.94	\$62,652.11	\$78,878.83	\$40,006.10	\$219,959.27	\$258,681.86	\$148,995.64	\$30,893.13	\$991,230.88
Expenditures									
6000 Salaries & Related Benefits									
6000 Salaries & Related Benefits									\$0.00
6001 Salary	19,866.74	19,866.74	19,866.74	19,866.74	19,866.74	28,272.09	20,368.08	20,368.08	\$168,341.95
6002 Payroll Taxes	2,083.07	1,429.71	1,525.40	1,525.38	1,525.41	2,190.24	1,565.05	782.54	\$12,626.80
6003 Health Insurance	2,408.10	1,423.91	1,916.01	2,124.17	2,124.17	2,124.17	2,124.17	2,124.17	\$16,368.87
6004 Transportation Benefits - OD	98.90	40.20	30.00	30.00	35.20	54.00	13.00	58.00	\$359.30
6005 Transportation Benefits - ED	209.28	46.20	165.82	33.94	105.31	139.13	16.96	37.91	\$754.55
6007 Retirement Match	848.01	794.68	794.68	794.68	794.68	794.68	854.83	814.72	\$6,490.96
Total 6000 Salaries & Related Benefits	25,514.10	23,601.44	24,298.65	24,374.91	24,451.51	33,574.31	24,942.09	24,185.42	\$204,942.43
6100 Contracted Services									
6100 Contracted Services									\$0.00
6101 Conference Management	20,000.00		15,000.00	20,000.00	26,000.00			3,500.00	\$84,500.00
6102 IT & Systems Consultant	975.00	2,150.00	3,400.00	2,475.00	4,550.00	4,550.00	5,600.00	3,300.00	\$27,000.00
6103 Contractors - All Other	267.86		5,250.00	1,039.18	207.84	7,300.00	195.00		\$14,259.88
6105 Accounting Services	261.25	617.50	641.25	332.50	261.25	168.75	403.75	688.75	\$3,375.00
6106 Payroll Service & Benefits Administration	612.10	130.60	130.60	505.60	135.00	138.00	510.00	67.50	\$2,229.40
6107 Expenses - Conference Planner			481.03	563.97	2,443.65		4,541.01		\$8,029.66
Total 6100 Contracted Services	22,116.21	2,898.10	24,902.88	24,916.25	33,597.74	12,156.75	11,249.76	7,556.25	\$139,393.94
6200 Activities and Operations									
6200 Activities and Operations									\$0.00
6201 Office-Admin Exp	0.00	510.64		6.82	104.39	9.90	412.53		\$1,044.28
6202 Insurance			3,482.64			928.85	677.00		\$5,088.49
6203 Tech Subscriptions/Service Fees	699.57	410.57	559.66	764.05	1,070.45	469.57	517.50	412.56	\$4,903.93
6204 Audit Expense				213.00				3,000.00	\$3,213.00
6205 Bank Fees	965.74	20.81	108.35	226.36	5,349.95	7,938.70	6,173.47	20.00	\$20,803.38
6206 Materials and Supplies								33.90	\$33.90
6207 Travel	1,042.99	-68.55	1,060.44	494.97		2,928.73	1,581.69	-546.72	\$6,493.55
6208 Occupancy	1,030.00	2,090.90	1,060.90		1,060.90	1,060.90	1,060.90	1,060.90	\$8,425.40
6290 Governance - Filing Fees							25.00	150.65	\$175.65
Total 6200 Activities and Operations	3,738.30	2,964.37	6,271.99	1,705.20	7,585.69	13,336.65	10,448.09	4,131.29	\$50,181.58

National Energy & Utility Affordability Coalition

Statement of Activity

January - August, 2023



	JAN 2023	FEB 2023	MAR 2023	APR 2023	MAY 2023	JUN 2023	JUL 2023	AUG 2023	TOTAL
6300 Event Expenses									\$0.00
6310 Annual Conference									\$0.00
6312 Hotel Expenses - Conference	10,000.00		30,000.00		30,000.00	78,820.32	-148,820.32		\$0.00
6314 Conference Mgmt			1,657.50		8,862.41	4,566.95	4,264.50		\$19,351.36
6316 Mailing and Printing - Conference						94.32	1,783.88		\$1,878.20
6320 A/V						2,971.80	133,953.94		\$136,925.74
6321 Food and Beverage							284,782.95		\$284,782.95
6322 Receptions							50,612.27		\$50,612.27
6323 Registration Software/Other Tech	4,099.00						8,090.00		\$12,189.00
6324 Presenters and Volunteers Travel						822.60	2,534.75		\$3,357.35
Total 6310 Annual Conference	14,099.00		31,657.50		38,862.41	87,275.99	337,201.97		\$509,096.87
6350 LIHEAP Action	2,539.00	181.57							\$2,720.57
6351 Hotel Expense - LIHEAP Action Day		12,400.00	5,821.80						\$18,221.80
Total 6350 LIHEAP Action	2,539.00	12,581.57	5,821.80						\$20,942.37
Total 6300 Event Expenses	16,638.00	12,581.57	37,479.30		38,862.41	87,275.99	337,201.97		\$530,039.24
Total Expenditures	\$68,006.61	\$42,045.48	\$92,952.82	\$50,996.36	\$104,497.35	\$146,343.70	\$383,841.91	\$35,872.96	\$924,557.19
NET OPERATING REVENUE	\$83,157.33	\$20,606.63	\$ -14,073.99	\$ -10,990.26	\$115,461.92	\$112,338.16	\$ -234,846.27	\$ -4,979.83	\$66,673.69
NET REVENUE	\$83,157.33	\$20,606.63	\$ -14,073.99	\$ -10,990.26	\$115,461.92	\$112,338.16	\$ -234,846.27	\$ -4,979.83	\$66,673.69

National Energy & Utility Affordability Coalition



Budget vs. Actuals: 2023 Budget - FY23 P&L

January - December 2023

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Revenue				
4000 Event Revenue				
4001 Registrations	576,176.10	400,000.00	176,176.10	144.04 %
4002 LAD	3,076.00	4,500.00	-1,424.00	68.36 %
4003 Exhibit Sales	31,133.88	32,000.00	-866.12	97.29 %
4004 Advertising Sales	5,000.00	3,000.00	2,000.00	166.67 %
4005 Scholarship Fund	3,815.00	3,500.00	315.00	109.00 %
Total 4000 Event Revenue	619,200.98	443,000.00	176,200.98	139.77 %
4100 Contributions, Contract, Grants				
4104 General Contributions	172,500.00	430,000.00	-257,500.00	40.12 %
4105 Combined Federal Campaign	199.16		199.16	
4108 Foundation Grants	21,400.00		21,400.00	
Total 4100 Contributions, Contract, Grants	194,099.16	430,000.00	-235,900.84	45.14 %
4200 Membership	144,400.00	128,550.00	15,850.00	112.33 %
4300 Reimbursements	-27.15		-27.15	
4400 Earned Revenue				
4401 Interest Income	1,301.51	20.00	1,281.51	6,507.55 %
4402 Bank Credit	0.01	10.00	-9.99	0.10 %
4403 Other Income	32,256.37		32,256.37	
Total 4400 Earned Revenue	33,557.89	30.00	33,527.89	111,859.63 %
Total Revenue	\$991,230.88	\$1,001,580.00	\$ -10,349.12	98.97 %
GROSS PROFIT	\$991,230.88	\$1,001,580.00	\$ -10,349.12	98.97 %
Expenditures				
6000 Salaries & Related Benefits				
6001 Salary	168,341.95	244,000.00	-75,658.05	68.99 %
6002 Payroll Taxes	12,626.80	25,000.00	-12,373.20	50.51 %
6003 Health Insurance	16,368.87	24,172.00	-7,803.13	67.72 %
6004 Transportation Benefits - OD	359.30	300.00	59.30	119.77 %
6005 Transportation Benefits - ED	754.55	100.00	654.55	754.55 %
6007 Retirement Match	6,898.32	9,760.00	-2,861.68	70.68 %
Total 6000 Salaries & Related Benefits	205,349.79	303,332.00	-97,982.21	67.70 %
6100 Contracted Services				
6101 Conference Management	84,500.00	88,000.00	-3,500.00	96.02 %
6102 IT & Systems Consultant	28,350.00	44,200.00	-15,850.00	64.14 %
6103 Contractors - All Other	14,259.88	12,000.00	2,259.88	118.83 %
6105 Accounting Services	3,802.50	24,700.00	-20,897.50	15.39 %
6106 Payroll Service & Benefits Administration	2,229.40	3,070.00	-840.60	72.62 %
6107 Expenses - Conference Planner	8,029.66	5,000.00	3,029.66	160.59 %
Total 6100 Contracted Services	141,171.44	176,970.00	-35,798.56	79.77 %
6200 Activities and Operations				

National Energy & Utility Affordability Coalition



Budget vs. Actuals: 2023 Budget - FY23 P&L

January - December 2023

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
6201 Office-Admin Exp	1,044.28	5,000.00	-3,955.72	20.89 %
6202 Insurance	5,088.49	6,632.00	-1,543.51	76.73 %
6203 Tech Subscriptions/Service Fees	4,903.93	10,000.00	-5,096.07	49.04 %
6204 Audit Expense	6,613.00	6,000.00	613.00	110.22 %
6205 Bank Fees	20,803.38	8,000.00	12,803.38	260.04 %
6206 Materials and Supplies	33.90	500.00	-466.10	6.78 %
6207 Travel	6,493.55	5,000.00	1,493.55	129.87 %
6208 Occupancy	8,425.40	12,732.00	-4,306.60	66.17 %
6209 Professional Development		2,500.00	-2,500.00	
6290 Governance - Filing Fees	175.65	300.00	-124.35	58.55 %
Total 6200 Activities and Operations	53,581.58	56,664.00	-3,082.42	94.56 %
6300 Event Expenses				
6310 Annual Conference				
6311 Planning Meeting		16,840.00	-16,840.00	
6312 Hotel Expenses - Conference	0.00	4,000.00	-4,000.00	0.00 %
6314 Conference Mgmt	19,351.36	5,000.00	14,351.36	387.03 %
6316 Mailing and Printing - Conference	1,878.20	5,000.00	-3,121.80	37.56 %
6319 Presenters		5,000.00	-5,000.00	
6320 A/V	136,925.74	100,000.00	36,925.74	136.93 %
6321 Food and Beverage	284,782.95	270,000.00	14,782.95	105.48 %
6322 Receptions	50,612.27	50,000.00	612.27	101.22 %
6323 Registration Software/Other Tech	12,189.00	7,274.00	4,915.00	167.57 %
6324 Presenters and Volunteers Travel	3,357.35		3,357.35	
Total 6310 Annual Conference	509,096.87	463,114.00	45,982.87	109.93 %
6350 LIHEAP Action	2,720.57		2,720.57	
6351 Hotel Expense - LIHEAP Action Day	18,221.80	1,000.00	17,221.80	1,822.18 %
Total 6350 LIHEAP Action	20,942.37	1,000.00	19,942.37	2,094.24 %
6360 Board Meetings		500.00	-500.00	
Total 6300 Event Expenses	530,039.24	464,614.00	65,425.24	114.08 %
Total Expenditures	\$930,142.05	\$1,001,580.00	\$ -71,437.95	92.87 %
NET OPERATING REVENUE	\$61,088.83	\$0.00	\$61,088.83	0.00%
NET REVENUE	\$61,088.83	\$0.00	\$61,088.83	0.00%