

# National Energy & Utility Affordability Coalition

Budget vs. Actuals: FY\_2021 - FY21 P&L

January - October, 2021

	TOTAL		
	ACTUAL	BUDGET	OVER BUDGET
<b>Income</b>			
4000 Event Revenue			
4001 Registrations	82,887.32	162,500.00	-79,612.68
4002 LAD	4,275.00		4,275.00
4003 Exhibit Sales	13,000.00	6,000.00	7,000.00
<b>Total 4000 Event Revenue</b>	<b>100,162.32</b>	<b>168,500.00</b>	<b>-68,337.68</b>
4100 Contributions, Contract, Grants			
4104 General Contributions	215,020.00	289,300.00	-74,280.00
4105 Combined Federal Campaign	303.54		303.54
<b>Total 4100 Contributions, Contract, Grants</b>	<b>215,323.54</b>	<b>289,300.00</b>	<b>-73,976.46</b>
4200 Membership	120,350.00	91,831.67	28,518.33
4400 Earned Revenue			
4401 Interest Income	16.77	833.33	-816.56
4402 Bank Credit	61.21	208.33	-147.12
<b>Total 4400 Earned Revenue</b>	<b>77.98</b>	<b>1,041.66</b>	<b>-963.68</b>
<b>Total Income</b>	<b>\$435,913.84</b>	<b>\$550,673.33</b>	<b>\$ -114,759.49</b>
<b>GROSS PROFIT</b>	<b>\$435,913.84</b>	<b>\$550,673.33</b>	<b>\$ -114,759.49</b>
<b>Expenses</b>			
6000 Salaries & Related Benefits			
6001 Salary	115,097.14	124,095.00	-8,997.86
6002 Payroll Taxes	59,851.03	54,978.33	4,872.70
6003 Health Insurance	34,943.14	33,699.17	1,243.97
6004 Transportation Benefits - EML	14.00	433.33	-419.33
6005 Transportation Benefits - KSM	155.50	433.33	-277.83
<b>Total 6000 Salaries &amp; Related Benefits</b>	<b>210,060.81</b>	<b>213,639.16</b>	<b>-3,578.35</b>
6100 Contracted Services			
6101 Conference Management	63,135.27	67,000.00	-3,864.73
6102 IT & Systems Consultant	64,000.00	60,000.00	4,000.00
6103 Contractors - All Other	5,941.50	6,666.67	-725.17
6106 Payroll Service	1,356.54	595.83	760.71
6107 Expenses - Conference Planner		1,250.00	-1,250.00
6108 Expenses - IT & Systems Consultant	8,000.00	833.33	7,166.67
<b>Total 6100 Contracted Services</b>	<b>142,433.31</b>	<b>136,345.83</b>	<b>6,087.48</b>
6200 Activities and Operations			
6201 Office-Admin Exp	5,275.92	416.67	4,859.25
6202 Insurance	3,862.98	4,583.33	-720.35
6203 Tech Subscriptions/Service Fees	12,853.01	15,584.17	-2,731.16
6204 Audit Expense	8,180.00	8,333.33	-153.33
6205 Bank Fees	1,765.68	4,323.33	-2,557.65
6206 Materials and Supplies	436.41	833.33	-396.92
6207 Travel	3,696.92	1,666.67	2,030.25

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	ACTUAL	TOTAL	
		BUDGET	OVER BUDGET
6208 Occupancy	9,497.00	13,333.33	-3,836.33
6209 Professional Development	36.98		36.98
<b>Total 6200 Activities and Operations</b>	<b>45,604.90</b>	<b>49,074.16</b>	<b>-3,469.26</b>
6300 Event Expenses			
6310 Annual Conference			
6312 Hotel Expenses - Conference		129,050.83	-129,050.83
6314 Conference Mgmt	4,795.00		4,795.00
6319 Presenters	5,000.00	10,000.00	-5,000.00
6320 A/V	27,100.00	20,833.33	6,266.67
6323 Cvent/Eventbrite Fees	5,622.65		5,622.65
<b>Total 6310 Annual Conference</b>	<b>42,517.65</b>	<b>159,884.16</b>	<b>-117,366.51</b>
6350 LIHEAP Action	65.00	1,000.00	-935.00
6360 Board Meetings		833.33	-833.33
<b>Total 6300 Event Expenses</b>	<b>42,582.65</b>	<b>161,717.49</b>	<b>-119,134.84</b>
6400 Grant Expense	500.00		500.00
<b>Total Expenses</b>	<b>\$441,181.67</b>	<b>\$560,776.64</b>	<b>\$ -119,594.97</b>
NET OPERATING INCOME	<b>\$ -5,267.83</b>	<b>\$ -10,103.31</b>	<b>\$4,835.48</b>
NET INCOME	<b>\$ -5,267.83</b>	<b>\$ -10,103.31</b>	<b>\$4,835.48</b>