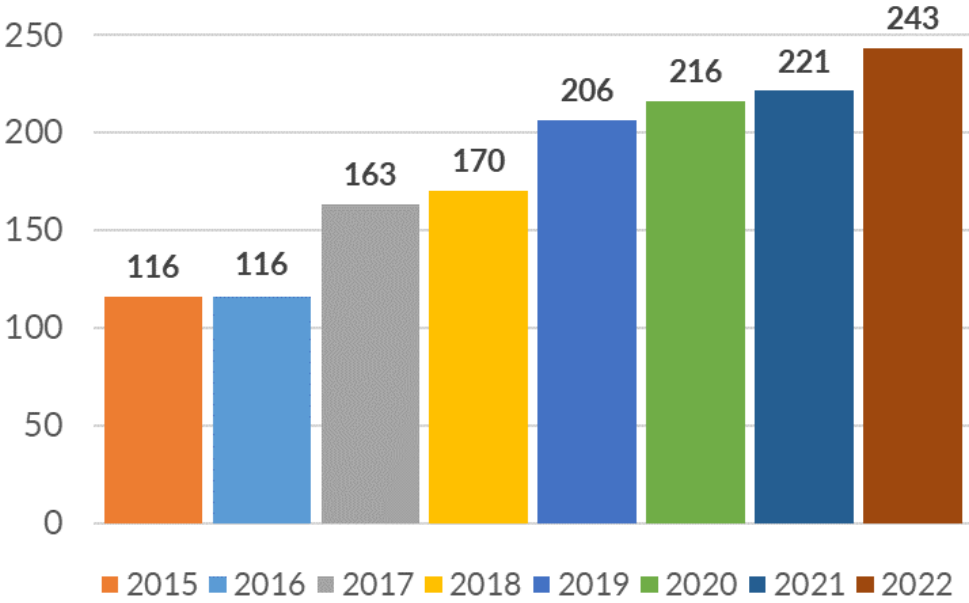


Membership Data

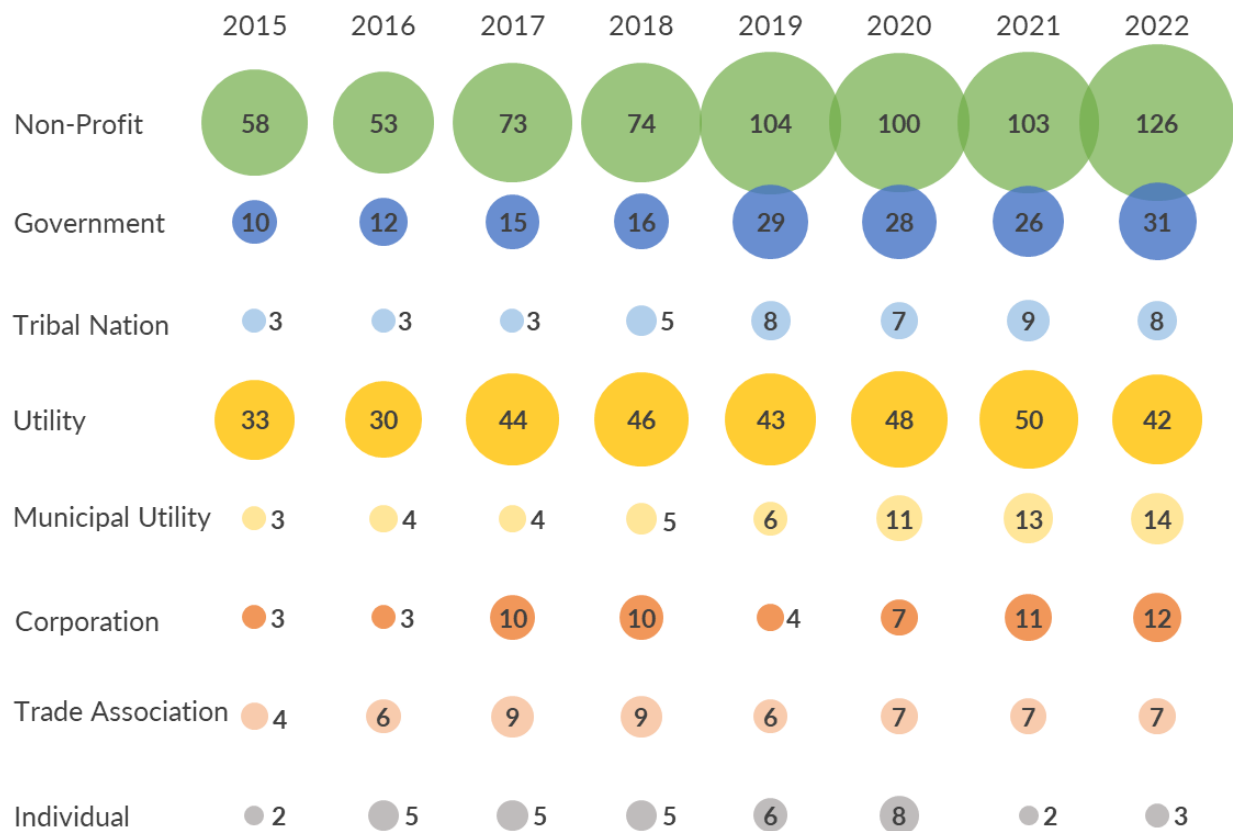
Members by Year



Member Retention & Recruitment

| | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 |
|--|-------|-------|-------|-------|-------|-------|-------|
| Total Members | 116 | 163 | 170 | 206 | 216 | 221 | 243 |
| Retention: Prior Year All Members | 75.9% | 84.5% | 82.8% | 84.7% | 85.9% | 84.3% | 87.3% |
| Retention: Prior Year New Members | N/A | 64.3% | 72.3% | 68.6% | 77.4% | 69.2% | 64.1% |
| <i># Renewals</i> | 88 | 98 | 135 | 144 | 177 | 182 | 193 |
| <i># Not Renewed</i> | 28 | 18 | 28 | 26 | 29 | 34 | 28 |
| # New Members in This Year | 28 | 65 | 35 | 62 | 39 | 39 | 50 |

Members by Organization Type



2022 Member Dues Paid by Organization Type

| | Count by Dues Paid | | | | | Total | Sum Paid |
|--------------------|--------------------|----------|-----------|------------|-----------|------------|------------------|
| | \$0 | \$100 | \$250 | \$500 | \$1,500 | | |
| Non-Profit | 5 | | 38 | 83 | | 126 | \$51,000 |
| Government | 6 | | | 24 | 1 | 31 | \$13,500 |
| Tribal Nation | 2 | | 3 | 3 | | 8 | \$2,250 |
| Utility | 23 | | | | 19 | 42 | \$28,500 |
| Municipal Utility | 4 | | | 1 | 9 | 14 | \$14,000 |
| Corporation | 2 | | 3 | 2 | 5 | 12 | \$9,250 |
| Trade Association | 3 | | | | 4 | 7 | \$6,000 |
| Individual | | 3 | | | | 3 | \$300 |
| Grand Total | 45 | 3 | 44 | 113 | 38 | 243 | \$124,800 |

*Members that paid \$0 are sponsors or were extended complimentary membership for 2022, usually because of a late-year join date in 2021.

2022 # Members by State (as of 9/14/2022)

*state indicates primary address provided by member, not full territory served

| State/ Territory | # Members |
|---------------------|-----------|
| AL | 1 |
| AK | 0 |
| AZ | 8 |
| AR | 0 |
| CA | 21 |
| CO | 4 |
| CT | 4 |
| DE | 3 |
| DC | 22 |
| FL | 12 |
| GA | 7 |
| HI | 1 |
| ID | 1 |
| IL | 11 |
| IN | 6 |
| IA | 0 |
| KS | 1 |
| KY | 0 |
| LA | 3 |
| ME | 1 |
| MD | 6 |
| MA | 15 |
| MI | 9 |
| MN | 5 |
| MS | 1 |
| MO | 5 |

| State/ Territory | # Members |
|-----------------------|-----------|
| MT | 0 |
| NE | 2 |
| NV | 0 |
| NH | 1 |
| NJ | 6 |
| NM | 0 |
| NY | 6 |
| NC | 3 |
| ND | 0 |
| OH | 13 |
| OK | 4 |
| OR | 8 |
| PA | 10 |
| RI | 1 |
| SC | 0 |
| SD | 2 |
| TN | 5 |
| TX | 10 |
| UT | 3 |
| VT | 1 |
| VA | 5 |
| WA | 11 |
| WV | 1 |
| WI | 2 |
| WY | 1 |
| N. Mariana Islands | 1 |

Top States:

DC (22), CA (21), MA (15),
OH (13), FL (12)

States with No Members:

AK, AR, IA, KY, MT, NV, ND, SC

Membership Enrollment by Quarter Comparison

| 2021 by Renewal or Enroll Date | | 2022 by Renewal or Enroll Date | |
|--------------------------------|------------------|--------------------------------|------------------|
| Date Renewed/Joined | # of Memberships | Date Renewed/Joined | # of Memberships |
| 2020 | | 2021 | |
| Qtr2 | 2 | Qtr2 | 3 |
| Qtr3 | 3 | Qtr3 | 5 |
| Qtr4 | 89 | Qtr4 | 92 |
| 2021 | | 2022 | |
| Qtr1 | 82 | Qtr1 | 107 |
| Qtr2 | 29 | Qtr2 | 31 |
| Qtr3 | 11 | Qtr3 | 5 |
| Qtr4 | 5 | Grand Total | 243 |
| Grand Total | 221 | | |

First-Time Members in 2022 (as of 9/14/2022)

*excludes new members that re-joined after a gap year(s)

| Member Name | Source |
|---|----------------|
| Alita Speaks | |
| Association of California Community & Energy Services | Late-year deal |
| Bridges CAP | Conference |
| Champaign County Regional Planning Commission | Conference |
| Clean Energy Works | |
| Climate + Energy Project | |
| Commonwealth of the Northern Mariana Islands | |
| Community Action | Conference |
| Community Action Marin | |
| Community Action of Skagit County | Conference |
| Community Action Partnership of Oregon | Late-year deal |
| Community Alliance of the Far Eastside (CAFE) | |
| Community Council of South Central Texas, Inc. | |
| Community Power | |
| Concho Valley Community Action Agency | Conference |
| Connecticut Department of Social Services | Conference |
| Consumers Council of Missouri | Late-year deal |
| Cornerstone Community Action Agency | Conference |
| CPS Energy | Conference |
| CSRA EOA, Inc. | Conference |
| Dragonfly Consulting, LLC | Conference |
| ECI Community Action Agency | Conference |
| Elevate | Conference |
| Embarras River Basin Agency, Inc. | Conference |
| Five County Association of Governments | Conference |
| Hawaii Department of Human Services | Conference |

| | |
|---|----------------|
| HRA of New Britain, Inc. | Conference |
| Kegler Brown Hill + Ritter | |
| Lake Community Action Agency, Inc. | Conference |
| LibertyHomes | |
| Maine State Housing Authority | |
| Miami-Dade Community Action and Human Services Department | |
| North Carolina Justice Center | |
| Oracle | |
| Pivot Energy | Conference |
| Rhode Island Division of Public Utilities & Carriers | Late-year deal |
| Shawnee Development Council | Conference |
| Snohomish County PUD | Late-year deal |
| Sol Systems | Conference |

Former Members 2015-2021

*excludes Individuals

| Member Name | Last Year | Company Type |
|--|-----------|--------------|
| AARP | 2021 | Non-Profit |
| ABC Trust | 2021 | Utility |
| AEOA | 2016 | Non-Profit |
| Alabama Power Company | 2017 | Utility |
| American Red Cross | 2016 | Non-Profit |
| Applied Energy Group | 2017 | Corporation |
| Arkansas Community Action Agencies Association, Inc. | 2021 | Non-Profit |
| Arkansas Department of Human Services | 2017 | Government |
| Arrowhead Economic Opportunity Agency | 2015 | Non-Profit |
| AZCEND | 2020 | Non-Profit |
| Bidgely | 2021 | Corporation |
| Bracy Tucker Brown | 2021 | Corporation |
| Calico Energy | 2021 | Corporation |
| Central Missouri Community Action (CMCA) | 2017 | Non-Profit |
| Chesterfield-Marlboro Economic Opportunity Council, Inc. | 2016 | Government |
| Cincinnati Community Action Agency | 2019 | Non-Profit |
| Citizens Action Coalition of Indiana | 2017 | Non-Profit |
| City of Scottsdale, AZ | 2020 | Government |
| City of Surprise, AZ | 2020 | Government |
| City of Tolleson, AZ | 2020 | Government |
| CLEARresult | 2020 | Corporation |
| CMC Energy Services | 2018 | Corporation |
| Coalition of Northeastern Governors | 2019 | Government |
| Colorado Springs Utilities | 2017 | Utility |
| Community Action Agency of Greater Kansas City | 2019 | Non-Profit |
| Community Action Center | 2016 | Non-Profit |
| Community Action Partnership of Lake County | 2018 | Non-Profit |
| Community Action Partnership of Northwest Montana | 2016 | Non-Profit |
| Community Action Partnership of Ramsey & Washington Co | 2015 | Non-Profit |

| | | |
|---|------|-------------------|
| Community Housing Partners (CHP) Energy Solutions | 2021 | Non-Profit |
| Community Renewal Team, Inc. | 2015 | Non-Profit |
| Community Service Programs of West Alabama | 2015 | Non-Profit |
| Direct Energy | 2017 | Utility |
| Douglas Cherokee Economic Authority | 2020 | Non-Profit |
| Economic Security Corporation | 2020 | Non-Profit |
| Energy Fairness/Partnership for Affordable Clean Energy | 2021 | Non-Profit |
| Energy Resource Center | 2018 | Non-Profit |
| Eversource Energy | 2021 | Utility |
| First State Community Action Agency | 2020 | Non-Profit |
| Foundation Senior Living | 2020 | Non-Profit |
| Gainesville Regional Utilities | 2018 | Utility |
| Georgia Dept. of HS/DFCS/CSBG/LIHEAP | 2020 | Government |
| Grid Alternatives | 2015 | Non-Profit |
| Harford County Fuel Fund | 2015 | Fuel Fund |
| Illinois Association of Community Action Agencies | 2021 | Non-Profit |
| Inter-Tribal Council of Michigan | 2015 | Tribal Nation |
| Kansas City Power & Light (Evergy) | 2021 | Utility |
| KC Water | 2020 | Municipal Utility |
| Knoxville Utilities Board | 2015 | Utility |
| Lawrence County Social Services, Inc. | 2021 | Government |
| Liheap.Org | | |
| Lockheed Martin | 2018 | Utility |
| MD Department of Human Resources | 2017 | Government |
| Metropolitan Utilities District | 2020 | Municipal Utility |
| Mid Sioux Opportunity, Inc. | 2019 | Non-Profit |
| Mid-Cumberland Community Action Agency | 2019 | Non-Profit |
| Milepost Consulting | 2020 | Corporation |
| Missouri Community Action Network | 2019 | Non-Profit |
| Missouri Department of Social Services | 2015 | Government |
| Montana - Dakota Utilities Co. | 2020 | Utility |
| Montgomery Community Action Committee | 2021 | Non-Profit |
| Morris County Organization for Hispanic Affairs | 2021 | Non-Profit |
| Multi-Service Center | 2020 | Non-Profit |
| National Association of Regulatory Commissioners | 2019 | Government |
| National Center for Appropriate Technology | 2021 | Non-Profit |
| National Fuel Gas Company | 2016 | Utility |
| National Propane Gas Association | 2017 | Trade Association |
| Navajo Nation | 2019 | Tribal Nation |
| Neighborhood Service Center, Inc. | 2020 | Non-Profit |
| Nest Labs | 2018 | Corporation |
| New England Farm Workers' Council | 2021 | Non-Profit |
| NextEra Energy | 2017 | Corporation |
| NiSource Ohio | 2021 | Utility |
| NiSource/Columbia Gas of PA | 2021 | Utility |
| Northeast Denver Housing Center Inc. | 2019 | Non-Profit |
| Northern Wasco County PUD | 2020 | Municipal Utility |

| | | |
|--|------|-------------------|
| Northwest Focal Point Senior Center | 2020 | Government |
| NYC Department of Environmental Protection | 2019 | Government |
| OCEAN Inc. | 2021 | Non-Profit |
| Oklahoma Department of Human Services | 2019 | Government |
| ONE Gas OK TX KS | 2021 | Utility |
| OPOWER | 2016 | Utility |
| Petroleum Marketers Association of America | 2018 | Non-Profit |
| Portland Water Bureau | 2021 | Municipal Utility |
| PPL Electric | 2015 | Utility |
| Promotion Management Center | 2018 | Corporation |
| Pueblo of Jemez LIHEAP | 2021 | Tribal Nation |
| Renewable Energy Transition Initiative | 2019 | Non-Profit |
| Roeing Corporation | 2018 | Corporation |
| Rural Renewable Energy Alliance (RREAL) | 2018 | Non-Profit |
| San Diego Gas & Electric | 2021 | Utility |
| San Joaquin County, CA | 2020 | Government |
| SEICAA | 2019 | Non-Profit |
| Smart Energy Systems | 2017 | Non-Profit |
| Solix, Inc. | 2018 | Trade Association |
| South Jersey Gas | 2021 | Utility |
| Southeastern Idaho Community Action Agency | 2016 | Non-Profit |
| Southern California Edison Co. | 2018 | Utility |
| Southwest Gas Corporation | 2018 | Utility |
| Spokane Neighborhood Action Program (S.N.A.P) | 2021 | Non-Profit |
| State of Utah HEAT Program | 2015 | Government |
| Tempe Community Action Agency | 2020 | Non-Profit |
| Tennessee Housing Development Agency | 2021 | Government |
| Texas Legal Services Center | 2015 | Non-Profit |
| The Manchester Group | 2018 | Corporation |
| The Salvation Army - Golden State Division | 2017 | Non-Profit |
| The Salvation Army (New Jersey) | 2015 | Non-Profit |
| The Salvation Army- Eastern Territory | 2016 | Non-Profit |
| The Salvation Army Florida Division | 2016 | Non-Profit |
| The Salvation Army- Kansas & Western Missouri Division | 2015 | Non-Profit |
| Town of Gila Bend, AZ | 2020 | Government |
| Town of Guadalupe, AZ | 2020 | Government |
| Travis County, Dept. of HHS | 2020 | Government |
| Tri-County Action Programs, Inc. (Tri-CAP) | 2020 | Non-Profit |
| Tri-County Community Action | 2018 | Non-Profit |
| TrueNorth Community Services | 2017 | Non-Profit |
| UGI Utilities | 2019 | Utility |
| Urban League of Metropolitan St. Louis | 2021 | Non-Profit |
| US Gas and Electric | 2017 | Utility |
| Vectren | 2018 | Utility |
| Western Indiana Community Action Agency | 2016 | Non-Profit |
| Yamhill Community Action Partnership | 2019 | Non-Profit |