

# National Energy & Utility Affordability Coalition



## Budget vs. Actuals: 2023 Budget - FY23 P&L

January - December 2023

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
<b>Revenue</b>				
4000 Event Revenue				
4001 Registrations	219,824.50	400,000.00	-180,175.50	54.96 %
4002 LAD	3,076.00	4,500.00	-1,424.00	68.36 %
4003 Exhibit Sales	28,133.88	32,000.00	-3,866.12	87.92 %
4004 Advertising Sales	4,000.00	3,000.00	1,000.00	133.33 %
4005 Scholarship Fund		3,500.00	-3,500.00	
<b>Total 4000 Event Revenue</b>	<b>255,034.38</b>	<b>443,000.00</b>	<b>-187,965.62</b>	<b>57.57 %</b>
4100 Contributions, Contract, Grants				
4104 General Contributions	102,500.00	430,000.00	-327,500.00	23.84 %
4105 Combined Federal Campaign	199.16		199.16	
4108 Foundation Grants	21,400.00		21,400.00	
<b>Total 4100 Contributions, Contract, Grants</b>	<b>124,099.16</b>	<b>430,000.00</b>	<b>-305,900.84</b>	<b>28.86 %</b>
4200 Membership	141,300.00	128,550.00	12,750.00	109.92 %
4300 Reimbursements	0.00		0.00	
4400 Earned Revenue				
4401 Interest Income	41.99	20.00	21.99	209.95 %
4402 Bank Credit		10.00	-10.00	
4403 Other Income	32,211.87		32,211.87	
<b>Total 4400 Earned Revenue</b>	<b>32,253.86</b>	<b>30.00</b>	<b>32,223.86</b>	<b>107,512.87 %</b>
<b>Total Revenue</b>	<b>\$552,687.40</b>	<b>\$1,001,580.00</b>	<b>\$ -448,892.60</b>	<b>55.18 %</b>
<b>GROSS PROFIT</b>	<b>\$552,687.40</b>	<b>\$1,001,580.00</b>	<b>\$ -448,892.60</b>	<b>55.18 %</b>
<b>Expenditures</b>				
6000 Salaries & Related Benefits				
6001 Salary	99,333.70	244,000.00	-144,666.30	40.71 %
6002 Payroll Taxes	8,088.97	25,000.00	-16,911.03	32.36 %
6003 Health Insurance	9,996.36	24,172.00	-14,175.64	41.36 %
6004 Transportation Benefits - OD	234.30	300.00	-65.70	78.10 %
6005 Transportation Benefits - ED	560.55	100.00	460.55	560.55 %
6007 Retirement Match	4,026.73	9,760.00	-5,733.27	41.26 %
<b>Total 6000 Salaries &amp; Related Benefits</b>	<b>122,240.61</b>	<b>303,332.00</b>	<b>-181,091.39</b>	<b>40.30 %</b>
6100 Contracted Services				
6101 Conference Management	81,000.00	88,000.00	-7,000.00	92.05 %
6102 IT & Systems Consultant	18,100.00	44,200.00	-26,100.00	40.95 %
6103 Contractors - All Other	6,764.88	12,000.00	-5,235.12	56.37 %
6105 Accounting Services	2,113.75	24,700.00	-22,586.25	8.56 %
6106 Payroll Service & Benefits Administration	1,513.90	3,070.00	-1,556.10	49.31 %
6107 Expenses - Conference Planner	3,488.65	5,000.00	-1,511.35	69.77 %
6108 Expenses - IT & Systems Consultant	437.80		437.80	

\*Includes transactions recording up through the report date:

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	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
<b>Total 6100 Contracted Services</b>	<b>113,418.98</b>	<b>176,970.00</b>	<b>-63,551.02</b>	<b>64.09 %</b>
6200 Activities and Operations				
6201 Office-Admin Exp	621.85	5,000.00	-4,378.15	12.44 %
6202 Insurance	3,482.64	6,632.00	-3,149.36	52.51 %
6203 Tech Subscriptions/Service Fees	3,504.30	10,000.00	-6,495.70	35.04 %
6204 Audit Expense	213.00	6,000.00	-5,787.00	3.55 %
6205 Bank Fees	6,698.36	8,000.00	-1,301.64	83.73 %
6206 Materials and Supplies		500.00	-500.00	
6207 Travel	2,092.05	5,000.00	-2,907.95	41.84 %
6208 Occupancy	5,242.70	12,732.00	-7,489.30	41.18 %
6209 Professional Development		2,500.00	-2,500.00	
6290 Governance - Filing Fees		300.00	-300.00	
<b>Total 6200 Activities and Operations</b>	<b>21,854.90</b>	<b>56,664.00</b>	<b>-34,809.10</b>	<b>38.57 %</b>
6300 Event Expenses				
6310 Annual Conference				
6311 Planning Meeting		16,840.00	-16,840.00	
6312 Hotel Expenses - Conference	118,820.32	4,000.00	114,820.32	2,970.51 %
6314 Conference Mgmt	6,151.01	5,000.00	1,151.01	123.02 %
6316 Mailing and Printing - Conference		5,000.00	-5,000.00	
6319 Presenters		5,000.00	-5,000.00	
6320 A/V		100,000.00	-100,000.00	
6321 Food and Beverage		270,000.00	-270,000.00	
6322 Receptions		50,000.00	-50,000.00	
6323 Registration Software/Other Tech	4,099.00	7,274.00	-3,175.00	56.35 %
<b>Total 6310 Annual Conference</b>	<b>129,070.33</b>	<b>463,114.00</b>	<b>-334,043.67</b>	<b>27.87 %</b>
6350 LIHEAP Action	2,720.57		2,720.57	
6351 Hotel Expense - LIHEAP Action Day	18,221.80	1,000.00	17,221.80	1,822.18 %
<b>Total 6350 LIHEAP Action</b>	<b>20,942.37</b>	<b>1,000.00</b>	<b>19,942.37</b>	<b>2,094.24 %</b>
6360 Board Meetings		500.00	-500.00	
<b>Total 6300 Event Expenses</b>	<b>150,012.70</b>	<b>464,614.00</b>	<b>-314,601.30</b>	<b>32.29 %</b>
<b>Total Expenditures</b>	<b>\$407,527.19</b>	<b>\$1,001,580.00</b>	<b>\$ -594,052.81</b>	<b>40.69 %</b>
NET OPERATING REVENUE	<b>\$145,160.21</b>	<b>\$0.00</b>	<b>\$145,160.21</b>	<b>0.00%</b>
NET REVENUE	<b>\$145,160.21</b>	<b>\$0.00</b>	<b>\$145,160.21</b>	<b>0.00%</b>

\*Includes transactions recording up through the report date: