

National Energy & Utility Affordability Coalition



Budget vs. Actuals: 2022 Budget - FY22 P&L

January - December 2022

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Revenue				
4000 Event Revenue				
4001 Registrations	387,780.00	280,000.00	107,780.00	138.49 %
4002 LAD	4,474.00	3,975.00	499.00	112.55 %
4003 Exhibit Sales	34,000.00	10,000.00	24,000.00	340.00 %
4004 Advertising Sales	2,700.00	1,000.00	1,700.00	270.00 %
4005 Scholarship Fund	5,571.00	2,500.00	3,071.00	222.84 %
Total 4000 Event Revenue	434,525.00	297,475.00	137,050.00	146.07 %
4100 Contributions, Contract, Grants				
4104 General Contributions	388,500.00	430,218.92	-41,718.92	90.30 %
4105 Combined Federal Campaign	511.91	250.00	261.91	204.76 %
Total 4100 Contributions, Contract, Grants	389,011.91	430,468.92	-41,457.01	90.37 %
4200 Membership	131,650.00	120,000.00	11,650.00	109.71 %
4300 Reimbursements	3,000.00		3,000.00	
4400 Earned Revenue				
4401 Interest Income	23.05	25.00	-1.95	92.20 %
4402 Bank Credit		75.00	-75.00	
Total 4400 Earned Revenue	23.05	100.00	-76.95	23.05 %
Total Revenue	\$958,209.96	\$848,043.92	\$110,166.04	112.99 %
GROSS PROFIT	\$958,209.96	\$848,043.92	\$110,166.04	112.99 %
Expenditures				
6000 Salaries & Related Benefits				
6001 Salary	208,124.16	206,728.00	1,396.16	100.68 %
6002 Payroll Taxes	16,965.21	18,300.00	-1,334.79	92.71 %
6003 Health Insurance	28,244.61	77,280.00	-49,035.39	36.55 %
6004 Transportation Benefits - OD	364.29	100.00	264.29	364.29 %
6005 Transportation Benefits - ED	650.59	100.00	550.59	650.59 %
6006 Transportation Benefits Tax		1,500.00	-1,500.00	
6007 Retirement Match	6,857.28	8,670.00	-1,812.72	79.09 %
Total 6000 Salaries & Related Benefits	261,206.14	312,678.00	-51,471.86	83.54 %
6100 Contracted Services				
6101 Conference Management	84,000.00	83,616.00	384.00	100.46 %
6102 IT & Systems Consultant	36,689.50	78,000.00	-41,310.50	47.04 %
6103 Contractors - All Other	1,764.00	8,000.00	-6,236.00	22.05 %
6105 Accounting Services	2,737.50		2,737.50	
6106 Payroll Service & Benefits Administration	2,539.31	1,637.00	902.31	155.12 %
6107 Expenses - Conference Planner	6,732.80	5,000.00	1,732.80	134.66 %
6108 Expenses - IT & Systems Consultant	981.20	1,500.00	-518.80	65.41 %
6109 Expenses - Other	175.26		175.26	

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	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Total 6100 Contracted Services	135,619.57	177,753.00	-42,133.43	76.30 %
6200 Activities and Operations				
6201 Office-Admin Exp	1,259.35	1,500.00	-240.65	83.96 %
6202 Insurance	5,575.32	5,500.00	75.32	101.37 %
6203 Tech Subscriptions/Service Fees	6,333.10	15,000.00	-8,666.90	42.22 %
6204 Audit Expense	9,990.00	10,000.00	-10.00	99.90 %
6205 Bank Fees	13,735.29	4,000.00	9,735.29	343.38 %
6206 Materials and Supplies	2,136.10	1,000.00	1,136.10	213.61 %
6207 Travel	12,015.75	3,800.00	8,215.75	316.20 %
6208 Occupancy	11,270.00	12,360.00	-1,090.00	91.18 %
6209 Professional Development	1,070.00	1,200.00	-130.00	89.17 %
6290 Governance - Filing Fees	108.75		108.75	
Total 6200 Activities and Operations	63,493.66	54,360.00	9,133.66	116.80 %
6300 Event Expenses	0.01		0.01	
6310 Annual Conference				
6311 Planning Meeting	7,698.64		7,698.64	
6312 Hotel Expenses - Conference	-5,960.29	4,000.00	-9,960.29	-149.01 %
6314 Conference Mgmt	9,800.53	7,000.00	2,800.53	140.01 %
6316 Mailing and Printing - Conference	4,272.64	3,500.00	772.64	122.08 %
6317 Conference - CLE		565.00	-565.00	
6319 Presenters	23,918.20	10,000.00	13,918.20	239.18 %
6320 A/V	84,370.64	40,000.00	44,370.64	210.93 %
6321 Food and Beverage	261,721.17	160,000.00	101,721.17	163.58 %
6322 Receptions	98,002.41	60,000.00	38,002.41	163.34 %
6323 Registration Software/Other Tech	11,210.00	15,000.00	-3,790.00	74.73 %
Total 6310 Annual Conference	495,033.94	300,065.00	194,968.94	164.98 %
6350 LIHEAP Action	25,400.00	20,700.00	4,700.00	122.71 %
6360 Board Meetings	10,132.81	1,000.00	9,132.81	1,013.28 %
Total 6300 Event Expenses	530,566.76	321,765.00	208,801.76	164.89 %
Total Expenditures	\$990,886.13	\$866,556.00	\$124,330.13	114.35 %
NET OPERATING REVENUE	\$ -32,676.17	\$ -18,512.08	\$ -14,164.09	176.51 %
NET REVENUE	\$ -32,676.17	\$ -18,512.08	\$ -14,164.09	176.51 %

Note: Variance to Nov 2022 P&L is due to a \$375 Dec charge recorded to 6102 IT & Systems Consultant before this report was generated.