

National Energy & Utility Affordability Coalition



Budget vs. Actuals: 2022 Budget - FY22 P&L

January - December 2022

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Revenue				
4000 Event Revenue				
4001 Registrations	387,780.00	280,000.00	107,780.00	138.49 %
4002 LAD	4,474.00	3,975.00	499.00	112.55 %
4003 Exhibit Sales	34,000.00	10,000.00	24,000.00	340.00 %
4004 Advertising Sales	2,700.00	1,000.00	1,700.00	270.00 %
4005 Scholarship Fund	5,571.00	2,500.00	3,071.00	222.84 %
Total 4000 Event Revenue	434,525.00	297,475.00	137,050.00	146.07 %
4100 Contributions, Contract, Grants				
4104 General Contributions	485,500.00	430,218.92	55,281.08	112.85 %
4105 Combined Federal Campaign	575.09	250.00	325.09	230.04 %
Total 4100 Contributions, Contract, Grants	486,075.09	430,468.92	55,606.17	112.92 %
4200 Membership	131,650.00	120,000.00	11,650.00	109.71 %
4300 Reimbursements	3,000.00		3,000.00	
4400 Earned Revenue				
4401 Interest Income	25.19	25.00	0.19	100.76 %
4402 Bank Credit		75.00	-75.00	
4403 Other Income	11,825.41		11,825.41	
Total 4400 Earned Revenue	11,850.60	100.00	11,750.60	11,850.60 %
Total Revenue	\$1,067,100.69	\$848,043.92	\$219,056.77	125.83 %
GROSS PROFIT	\$1,067,100.69	\$848,043.92	\$219,056.77	125.83 %
Expenditures				
6000 Salaries & Related Benefits				
6001 Salary	228,990.90	206,728.00	22,262.90	110.77 %
6002 Payroll Taxes	18,572.70	18,300.00	272.70	101.49 %
6003 Health Insurance	30,593.21	77,280.00	-46,686.79	39.59 %
6004 Transportation Benefits - OD	392.49	100.00	292.49	392.49 %
6005 Transportation Benefits - ED	799.62	100.00	699.62	799.62 %
6006 Transportation Benefits Tax		1,500.00	-1,500.00	
6007 Retirement Match	7,625.28	8,670.00	-1,044.72	87.95 %
Total 6000 Salaries & Related Benefits	286,974.20	312,678.00	-25,703.80	91.78 %
6008 Change in Balance of Accrued Vacation	225.54		225.54	
6100 Contracted Services				
6101 Conference Management	84,000.00	83,616.00	384.00	100.46 %
6102 IT & Systems Consultant	36,689.50	78,000.00	-41,310.50	47.04 %
6103 Contractors - All Other	1,764.00	8,000.00	-6,236.00	22.05 %
6105 Accounting Services	2,975.00		2,975.00	
6106 Payroll Service & Benefits Administration	2,669.91	1,637.00	1,032.91	163.10 %
6107 Expenses - Conference Planner	6,732.80	5,000.00	1,732.80	134.66 %

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6108 Expenses - IT & Systems Consultant	981.20	1,500.00	-518.80	65.41 %
6109 Expenses - Other	175.26		175.26	
Total 6100 Contracted Services	135,987.67	177,753.00	-41,765.33	76.50 %
6200 Activities and Operations				
6201 Office-Admin Exp	1,266.61	1,500.00	-233.39	84.44 %
6202 Insurance	5,737.68	5,500.00	237.68	104.32 %
6203 Tech Subscriptions/Service Fees	6,735.16	15,000.00	-8,264.84	44.90 %
6204 Audit Expense	9,990.00	10,000.00	-10.00	99.90 %
6205 Bank Fees	14,625.70	4,000.00	10,625.70	365.64 %
6206 Materials and Supplies	2,136.10	1,000.00	1,136.10	213.61 %
6207 Travel	12,650.14	3,800.00	8,850.14	332.90 %
6208 Occupancy	12,300.00	12,360.00	-60.00	99.51 %
6209 Professional Development	1,070.00	1,200.00	-130.00	89.17 %
6290 Governance - Filing Fees	133.75		133.75	
Total 6200 Activities and Operations	66,645.14	54,360.00	12,285.14	122.60 %
6300 Event Expenses	0.01		0.01	
6310 Annual Conference				
6311 Planning Meeting	7,698.64		7,698.64	
6312 Hotel Expenses - Conference	-5,960.29	4,000.00	-9,960.29	-149.01 %
6314 Conference Mgmt	9,800.53	7,000.00	2,800.53	140.01 %
6316 Mailing and Printing - Conference	4,272.64	3,500.00	772.64	122.08 %
6317 Conference - CLE		565.00	-565.00	
6319 Presenters	23,918.20	10,000.00	13,918.20	239.18 %
6320 A/V	84,370.64	40,000.00	44,370.64	210.93 %
6321 Food and Beverage	261,721.17	160,000.00	101,721.17	163.58 %
6322 Receptions	98,002.41	60,000.00	38,002.41	163.34 %
6323 Registration Software/Other Tech	11,210.00	15,000.00	-3,790.00	74.73 %
Total 6310 Annual Conference	495,033.94	300,065.00	194,968.94	164.98 %
6350 LIHEAP Action	25,400.00	20,700.00	4,700.00	122.71 %
6360 Board Meetings	10,132.81	1,000.00	9,132.81	1,013.28 %
Total 6300 Event Expenses	530,566.76	321,765.00	208,801.76	164.89 %
Total Expenditures	\$1,020,399.31	\$866,556.00	\$153,843.31	117.75 %
NET OPERATING REVENUE	\$46,701.38	\$ -18,512.08	\$65,213.46	-252.28 %
NET REVENUE	\$46,701.38	\$ -18,512.08	\$65,213.46	-252.28 %