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NATIONAL ENERGY & UTILITY  
AFFORDABILITY COALITION

## April 2024 Monthly Reports

# National Energy & Utility Affordability Coalition



## Balance Sheet Comparison

As of April 30, 2024

	TOTAL	
	AS OF APR 30, 2024	AS OF APR 30, 2023 (PY)
<b>ASSETS</b>		
Current Assets		
Bank Accounts		
493000 Arlington Credit Union (deleted)	0.00	122,238.47
493001 Arlington Credit Union Savings (deleted)	0.00	85,870.50
494000 SunTrust Checking (deleted)	0.00	262,554.73
494001 SunTrust Money Market (deleted)	0.00	651,946.86
495000 Petty Cash	0.00	0.00
John Marshall Checking	233,780.72	
Sweep Account 1535	1,183,883.27	
<b>Total Bank Accounts</b>	<b>\$1,417,663.99</b>	<b>\$1,122,610.56</b>
Accounts Receivable		
2050 Accounts Receivable (A/R)	0.00	0.00
496000 Grants Receivable (A/R)	18,000.00	42,500.00
<b>Total Accounts Receivable</b>	<b>\$18,000.00</b>	<b>\$42,500.00</b>
Other Current Assets		
1298 Prepaid Expenses	0.00	0.00
Conference Venue	5,000.00	5,000.00
<b>Total 1298 Prepaid Expenses</b>	<b>5,000.00</b>	<b>5,000.00</b>
1299 Undeposited Funds	0.00	0.00
<b>Total Other Current Assets</b>	<b>\$5,000.00</b>	<b>\$5,000.00</b>
<b>Total Current Assets</b>	<b>\$1,440,663.99</b>	<b>\$1,170,110.56</b>
Other Assets		
Operating lease right-of-use asset	39,944.70	39,944.70
<b>Total Other Assets</b>	<b>\$39,944.70</b>	<b>\$39,944.70</b>
<b>TOTAL ASSETS</b>	<b>\$1,480,608.69</b>	<b>\$1,210,055.26</b>
<b>LIABILITIES AND EQUITY</b>		
Liabilities		
Current Liabilities		
Accounts Payable		
2010 Grants Payable	0.00	0.00
2040 Accounts Payable (A/P)	1,497.00	1,497.00
<b>Total Accounts Payable</b>	<b>\$1,497.00</b>	<b>\$1,497.00</b>
Credit Cards		
Bank of America 7636	0.00	-23.24
Chase Southwest 7513	16,261.38	7,017.61

# National Energy & Utility Affordability Coalition



## Balance Sheet Comparison

As of April 30, 2024

	TOTAL	
	AS OF APR 30, 2024	AS OF APR 30, 2023 (PY)
<b>Total Credit Cards</b>	<b>\$16,261.38</b>	<b>\$6,994.37</b>
Other Current Liabilities		
2000 Deferred Event Revenue	0.00	0.00
2020 Accrued Vacation	9,603.72	6,829.05
2030 Deferred Membership Revenue	0.00	0.00
2046 Employee Taxes Payable	0.00	0.00
Accrued Expenses	0.00	0.00
District of Columbia Office of Tax and Revenue Payable	0.00	
Employee Contribution		
2047 Health Insurance	0.00	602.02
2049 401K	1,987.49	1,564.67
<b>Total Employee Contribution</b>	<b>1,987.49</b>	<b>2,166.69</b>
Operating lease liability	40,534.98	40,534.98
<b>Total Other Current Liabilities</b>	<b>\$52,126.19</b>	<b>\$49,530.72</b>
<b>Total Current Liabilities</b>	<b>\$69,884.57</b>	<b>\$58,022.09</b>
<b>Total Liabilities</b>	<b>\$69,884.57</b>	<b>\$58,022.09</b>
Equity		
1296 Net assets with donor restrictions - Purpose	0.00	0.00
1297 Net assets with donor restrictions - time	0.00	0.00
3001 Opening Bal Equity	240,302.51	240,302.51
3010 Unrestrict (retained earnings)	1,120,026.69	833,030.95
Net Revenue	50,394.92	78,699.71
<b>Total Equity</b>	<b>\$1,410,724.12</b>	<b>\$1,152,033.17</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$1,480,608.69</b>	<b>\$1,210,055.26</b>

# National Energy & Utility Affordability Coalition



## Profit and Loss Comparison

January - April, 2024

	TOTAL	
	JAN - APR, 2024	JAN - APR, 2023 (PY)
<b>Revenue</b>		
4000 Event Revenue		
4001 Registrations	97,920.00	19,977.50
4002 LAD	3,872.00	3,076.00
4003 Exhibit Sales	15,000.00	18,000.00
4004 Advertising Sales	1,000.00	3,000.00
<b>Total 4000 Event Revenue</b>	<b>117,792.00</b>	<b>44,053.50</b>
4100 Contributions, Contract, Grants		
4104 General Contributions	63,000.00	99,000.00
4105 Combined Federal Campaign		199.16
4108 Foundation Grants		21,400.00
<b>Total 4100 Contributions, Contract, Grants</b>	<b>63,000.00</b>	<b>120,599.16</b>
4200 Membership	144,200.00	135,800.00
4400 Earned Revenue		
4401 Interest Income	12,675.58	36.45
4403 Other Income		32,211.87
<b>Total 4400 Earned Revenue</b>	<b>12,675.58</b>	<b>32,248.32</b>
<b>Total Revenue</b>	<b>\$337,667.58</b>	<b>\$332,700.98</b>
<b>GROSS PROFIT</b>	<b>\$337,667.58</b>	<b>\$332,700.98</b>
<b>Expenditures</b>		
6000 Salaries & Related Benefits		
6001 Salary	101,058.96	79,466.96
6002 Payroll Taxes	8,603.48	6,563.56
6003 Health Insurance	9,699.24	7,872.19
6004 Transportation Benefits - OD	228.84	199.10
6005 Transportation Benefits - ED	904.18	455.24
6007 Retirement Match	3,711.93	3,232.05
6009 Transportation Benefits - Intern	110.00	
<b>Total 6000 Salaries &amp; Related Benefits</b>	<b>124,316.63</b>	<b>97,789.10</b>
6100 Contracted Services		
6101 Conference Management	35,000.00	55,000.00
6102 IT & Systems Consultant	12,870.00	9,000.00
6103 Contractors - All Other	663.00	6,557.04
6105 Accounting Services	1,140.00	1,852.50
6106 Payroll Service & Benefits Administration	1,497.25	1,378.90
6107 Expenses - Conference Planner		1,045.00
6108 Expenses - IT & Systems Consultant	328.96	
<b>Total 6100 Contracted Services</b>	<b>51,499.21</b>	<b>74,833.44</b>

# National Energy & Utility Affordability Coalition



## Profit and Loss Comparison

January - April, 2024

	TOTAL	
	JAN - APR, 2024	JAN - APR, 2023 (PY)
6200 Activities and Operations		
6201 Office-Admin Exp	973.64	517.46
6202 Insurance	3,367.00	3,482.64
6203 Tech Subscriptions/Service Fees	2,704.70	2,433.85
6204 Audit Expense	137.00	213.00
6205 Bank Fees	1,603.03	1,321.26
6206 Materials and Supplies	133.54	
6207 Travel	2,152.17	2,529.85
6208 Occupancy	4,307.26	4,181.80
6209 Professional Development	3,530.00	
<b>Total 6200 Activities and Operations</b>	<b>18,908.34</b>	<b>14,679.86</b>
6300 Event Expenses		
6310 Annual Conference		
6312 Hotel Expenses - Conference		40,000.00
6314 Conference Mgmt	24,141.05	1,657.50
6319 Presenters	5,081.00	
6320 A/V	3,272.45	
6323 Registration Software/Other Tech	4,474.00	4,099.00
6324 Presenters and Volunteers Travel	11.20	
<b>Total 6310 Annual Conference</b>	<b>36,979.70</b>	<b>45,756.50</b>
6350 LIHEAP Action	2,761.55	2,720.57
6351 Hotel Expense - LIHEAP Action Day	52,762.15	18,221.80
<b>Total 6350 LIHEAP Action</b>	<b>55,523.70</b>	<b>20,942.37</b>
<b>Total 6300 Event Expenses</b>	<b>92,503.40</b>	<b>66,698.87</b>
Uncategorized Expense	45.08	
<b>Total Expenditures</b>	<b>\$287,272.66</b>	<b>\$254,001.27</b>
NET OPERATING REVENUE	<b>\$50,394.92</b>	<b>\$78,699.71</b>
NET REVENUE	<b>\$50,394.92</b>	<b>\$78,699.71</b>

# National Energy & Utility Affordability Coalition



## Profit and Loss by Month

January - April, 2024

	JAN 2024	FEB 2024	MAR 2024	APR 2024	TOTAL
<b>Revenue</b>					
4000 Event Revenue					\$0.00
4001 Registrations			8,048.00	89,872.00	\$97,920.00
4002 LAD	3,574.00	298.00			\$3,872.00
4003 Exhibit Sales			12,000.00	3,000.00	\$15,000.00
4004 Advertising Sales			1,000.00		\$1,000.00
<b>Total 4000 Event Revenue</b>	<b>3,574.00</b>	<b>298.00</b>	<b>21,048.00</b>	<b>92,872.00</b>	<b>\$117,792.00</b>
4100 Contributions, Contract, Grants					\$0.00
4104 General Contributions	15,000.00	43,000.00		5,000.00	\$63,000.00
<b>Total 4100 Contributions, Contract, Grants</b>	<b>15,000.00</b>	<b>43,000.00</b>		<b>5,000.00</b>	<b>\$63,000.00</b>
4200 Membership	100,550.00	11,100.00	21,650.00	10,900.00	\$144,200.00
4400 Earned Revenue					\$0.00
4401 Interest Income	2,856.88	3,093.27	3,348.48	3,376.95	\$12,675.58
<b>Total 4400 Earned Revenue</b>	<b>2,856.88</b>	<b>3,093.27</b>	<b>3,348.48</b>	<b>3,376.95</b>	<b>\$12,675.58</b>
<b>Total Revenue</b>	<b>\$121,980.88</b>	<b>\$57,491.27</b>	<b>\$46,046.48</b>	<b>\$112,148.95</b>	<b>\$337,667.58</b>
<b>GROSS PROFIT</b>	<b>\$121,980.88</b>	<b>\$57,491.27</b>	<b>\$46,046.48</b>	<b>\$112,148.95</b>	<b>\$337,667.58</b>
<b>Expenditures</b>					
6000 Salaries & Related Benefits					\$0.00
6001 Salary	22,808.06	22,808.06	22,808.06	32,634.78	\$101,058.96
6002 Payroll Taxes	2,271.35	1,883.90	1,818.81	2,629.42	\$8,603.48
6003 Health Insurance	2,425.18	2,726.19	2,124.17	2,423.70	\$9,699.24
6004 Transportation Benefits - OD	40.00	74.99	20.00	93.85	\$228.84
6005 Transportation Benefits - ED	163.69	290.11	323.48	126.90	\$904.18
6007 Retirement Match	832.32	832.32	832.32	1,214.97	\$3,711.93
6009 Transportation Benefits - Intern	30.00	20.00		60.00	\$110.00
<b>Total 6000 Salaries &amp; Related Benefits</b>	<b>28,570.60</b>	<b>28,635.57</b>	<b>27,926.84</b>	<b>39,183.62</b>	<b>\$124,316.63</b>
6100 Contracted Services					\$0.00
6101 Conference Management		20,000.00		15,000.00	\$35,000.00
6102 IT & Systems Consultant	2,509.00	3,614.00	3,029.00	3,718.00	\$12,870.00
6103 Contractors - All Other		663.00			\$663.00
6105 Accounting Services	213.75	285.00	356.25	285.00	\$1,140.00
6106 Payroll Service & Benefits Administration	646.25	137.50	137.50	576.00	\$1,497.25
6108 Expenses - IT & Systems Consultant		328.96			\$328.96
<b>Total 6100 Contracted Services</b>	<b>3,369.00</b>	<b>25,028.46</b>	<b>3,522.75</b>	<b>19,579.00</b>	<b>\$51,499.21</b>
6200 Activities and Operations					\$0.00
6201 Office-Admin Exp	91.84	620.42	140.45	120.93	\$973.64
6202 Insurance	177.00	145.00	3,045.00		\$3,367.00
6203 Tech Subscriptions/Service Fees	881.33	451.53	625.00	746.84	\$2,704.70
6204 Audit Expense		137.00			\$137.00

# National Energy & Utility Affordability Coalition



## Profit and Loss by Month

January - April, 2024

	JAN 2024	FEB 2024	MAR 2024	APR 2024	TOTAL
6205 Bank Fees	592.83	174.61	315.52	520.07	\$1,603.03
6206 Materials and Supplies	125.07	8.47			\$133.54
6207 Travel	22.40	1,857.72	124.06	147.99	\$2,152.17
6208 Occupancy	1,060.90	1,060.90	1,092.73	1,092.73	\$4,307.26
6209 Professional Development				3,530.00	\$3,530.00
<b>Total 6200 Activities and Operations</b>	<b>2,951.37</b>	<b>4,455.65</b>	<b>5,342.76</b>	<b>6,158.56</b>	<b>\$18,908.34</b>
6300 Event Expenses					\$0.00
6310 Annual Conference					\$0.00
6314 Conference Mgmt	6,598.42	1,880.00	4,457.97	11,204.66	\$24,141.05
6319 Presenters		5,081.00			\$5,081.00
6320 A/V				3,272.45	\$3,272.45
6323 Registration Software/Other Tech	4,474.00				\$4,474.00
6324 Presenters and Volunteers Travel				11.20	\$11.20
<b>Total 6310 Annual Conference</b>	<b>11,072.42</b>	<b>6,961.00</b>	<b>4,457.97</b>	<b>14,488.31</b>	<b>\$36,979.70</b>
6350 LIHEAP Action	3,173.07	83.00	5.48	-500.00	\$2,761.55
6351 Hotel Expense - LIHEAP Action Day	46,361.70	6,400.45			\$52,762.15
<b>Total 6350 LIHEAP Action</b>	<b>49,534.77</b>	<b>6,483.45</b>	<b>5.48</b>	<b>-500.00</b>	<b>\$55,523.70</b>
<b>Total 6300 Event Expenses</b>	<b>60,607.19</b>	<b>13,444.45</b>	<b>4,463.45</b>	<b>13,988.31</b>	<b>\$92,503.40</b>
Uncategorized Expense	263.34	-218.26			\$45.08
<b>Total Expenditures</b>	<b>\$95,761.50</b>	<b>\$71,345.87</b>	<b>\$41,255.80</b>	<b>\$78,909.49</b>	<b>\$287,272.66</b>
NET OPERATING REVENUE	<b>\$26,219.38</b>	<b>\$ -13,854.60</b>	<b>\$4,790.68</b>	<b>\$33,239.46</b>	<b>\$50,394.92</b>
NET REVENUE	<b>\$26,219.38</b>	<b>\$ -13,854.60</b>	<b>\$4,790.68</b>	<b>\$33,239.46</b>	<b>\$50,394.92</b>

# National Energy & Utility Affordability Coalition



## Budget vs. Actuals: Budget FY24

January - December 2024

\* ACTUAL reflects P&L through the date that the report was generated, so figures are greater than Jan-Apr P&L.

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
<b>Revenue</b>				
4000 Event Revenue				
4001 Registrations	97,920.00	575,000.00	-477,080.00	17.03 %
4002 LAD	3,872.00	3,000.00	872.00	129.07 %
4003 Exhibit Sales	15,000.00	30,000.00	-15,000.00	50.00 %
4004 Advertising Sales	1,000.00	4,000.00	-3,000.00	25.00 %
4005 Scholarship Fund		3,500.00	-3,500.00	
<b>Total 4000 Event Revenue</b>	<b>117,792.00</b>	<b>615,500.00</b>	<b>-497,708.00</b>	<b>19.14 %</b>
4100 Contributions, Contract, Grants				
4104 General Contributions	63,000.00	417,974.88	-354,974.88	15.07 %
<b>Total 4100 Contributions, Contract, Grants</b>	<b>63,000.00</b>	<b>417,974.88</b>	<b>-354,974.88</b>	<b>15.07 %</b>
4200 Membership	144,200.00	155,000.00	-10,800.00	93.03 %
4400 Earned Revenue				
4401 Interest Income	12,675.58	21,600.00	-8,924.42	58.68 %
<b>Total 4400 Earned Revenue</b>	<b>12,675.58</b>	<b>21,600.00</b>	<b>-8,924.42</b>	<b>58.68 %</b>
<b>Total Revenue</b>	<b>\$337,667.58</b>	<b>\$1,210,074.88</b>	<b>\$ -872,407.30</b>	<b>27.90 %</b>
<b>GROSS PROFIT</b>	<b>\$337,667.58</b>	<b>\$1,210,074.88</b>	<b>\$ -872,407.30</b>	<b>27.90 %</b>
<b>Expenditures</b>				
6000 Salaries & Related Benefits				
6001 Salary	101,058.96	262,304.88	-161,245.92	38.53 %
6002 Payroll Taxes	8,603.48	20,000.00	-11,396.52	43.02 %
6003 Health Insurance	12,636.90	30,000.00	-17,363.10	42.12 %
6004 Transportation Benefits - OD	268.84	500.00	-231.16	53.77 %
6005 Transportation Benefits - ED	904.18	1,000.00	-95.82	90.42 %
6007 Retirement Match	3,711.93	12,000.00	-8,288.07	30.93 %
6009 Transportation Benefits - Intern	110.00		110.00	
<b>Total 6000 Salaries &amp; Related Benefits</b>	<b>127,294.29</b>	<b>325,804.88</b>	<b>-198,510.59</b>	<b>39.07 %</b>
6100 Contracted Services				
6101 Conference Management	55,000.00	92,000.00	-37,000.00	59.78 %
6102 IT & Systems Consultant	17,810.00	40,000.00	-22,190.00	44.53 %
6103 Contractors - All Other	663.00	15,000.00	-14,337.00	4.42 %
6105 Accounting Services	1,140.00	12,350.00	-11,210.00	9.23 %
6106 Payroll Service & Benefits Administration	1,497.25	3,120.00	-1,622.75	47.99 %
6107 Expenses - Conference Planner		12,000.00	-12,000.00	
6108 Expenses - IT & Systems Consultant	328.96		328.96	
<b>Total 6100 Contracted Services</b>	<b>76,439.21</b>	<b>174,470.00</b>	<b>-98,030.79</b>	<b>43.81 %</b>
6200 Activities and Operations				
6201 Office-Admin Exp	973.64	5,000.00	-4,026.36	19.47 %
6202 Insurance	3,367.00	6,300.00	-2,933.00	53.44 %
6203 Tech Subscriptions/Service Fees	2,728.97	7,500.00	-4,771.03	36.39 %



# National Energy & Utility Affordability Coalition



## Budget vs. Actuals: Budget FY24

January - December 2024

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
6204 Audit Expense	137.00	15,000.00	-14,863.00	0.91 %
6205 Bank Fees	1,603.03	23,000.00	-21,396.97	6.97 %
6206 Materials and Supplies	460.60	2,000.00	-1,539.40	23.03 %
6207 Travel	3,417.74	12,000.00	-8,582.26	28.48 %
6208 Occupancy	4,307.26	13,000.00	-8,692.74	33.13 %
6209 Professional Development	3,530.00	5,000.00	-1,470.00	70.60 %
6290 Governance - Filing Fees		4,000.00	-4,000.00	
<b>Total 6200 Activities and Operations</b>	<b>20,525.24</b>	<b>92,800.00</b>	<b>-72,274.76</b>	<b>22.12 %</b>
6300 Event Expenses				
6310 Annual Conference				
6311 Planning Meeting		10,000.00	-10,000.00	
6312 Hotel Expenses - Conference		2,000.00	-2,000.00	
6314 Conference Mgmt	24,141.05	30,000.00	-5,858.95	80.47 %
6316 Mailing and Printing - Conference		2,000.00	-2,000.00	
6319 Presenters	5,081.00	10,000.00	-4,919.00	50.81 %
6320 A/V	3,272.45	150,000.00	-146,727.55	2.18 %
6321 Food and Beverage		300,000.00	-300,000.00	
6322 Receptions		50,000.00	-50,000.00	
6323 Registration Software/Other Tech	4,474.00	15,000.00	-10,526.00	29.83 %
6324 Presenters and Volunteers Travel	11.20	5,000.00	-4,988.80	0.22 %
<b>Total 6310 Annual Conference</b>	<b>36,979.70</b>	<b>574,000.00</b>	<b>-537,020.30</b>	<b>6.44 %</b>
6350 LIHEAP Action	2,761.55	3,000.00	-238.45	92.05 %
6351 Hotel Expense - LIHEAP Action Day	52,762.15	30,000.00	22,762.15	175.87 %
<b>Total 6350 LIHEAP Action</b>	<b>55,523.70</b>	<b>33,000.00</b>	<b>22,523.70</b>	<b>168.25 %</b>
6360 Board Meetings		10,000.00	-10,000.00	
<b>Total 6300 Event Expenses</b>	<b>92,503.40</b>	<b>617,000.00</b>	<b>-524,496.60</b>	<b>14.99 %</b>
Uncategorized Expense	45.08		45.08	
<b>Total Expenditures</b>	<b>\$316,807.22</b>	<b>\$1,210,074.88</b>	<b>\$ -893,267.66</b>	<b>26.18 %</b>
NET OPERATING REVENUE	<b>\$20,860.36</b>	<b>\$0.00</b>	<b>\$20,860.36</b>	<b>0.00%</b>
NET REVENUE	<b>\$20,860.36</b>	<b>\$0.00</b>	<b>\$20,860.36</b>	<b>0.00%</b>