

**National Energy & Utility Affordability Coalition
Budget Overview: FY 2025**

	2022	2023	2024 Budget	Actual 2024 Jan-Sept	Estimate 2024 Oct-Dec	Estimate 2024	2025 Budget
Income							
4000 Event Revenue							
4001 Registration Conference	387,780.00	580,013.60	575,000.00	596,723.00	5,250.00	601,973.00	600,000.00
4002 Registration LAD	4,474.00	3,076.00	3,000.00	3,872.00	0.00	3,872.00	10,000.00
4003 Exhibit Sales	34,000.00	31,133.88	30,000.00	21,000.00	0.00	21,000.00	20,000.00
4004 Advertising Sales	2,700.00	5,000.00	4,000.00	2,000.00	0.00	2,000.00	2,000.00
4005 Scholarship Fund	5,571.00	3,916.00	3,500.00	1,356.00	0.00	1,356.00	1,500.00
Total 4000 Event Revenue	\$ 434,525.00	\$ 623,139.48	\$ 615,500.00	\$ 624,951.00	\$ 5,250.00	\$ 630,201.00	\$ 633,500.00
4100 Contributions, Contract, Grants							
4104 General Contributions	485,500.00	524,311.24	417,974.88	116,000.00	208,000.00	324,000.00	445,000.00
4108 Foundation Grants	0.00	31,400.00	0.00	0.00	0.00	0.00	0.00
Total 4100 Contributions, Contract, Grants	\$ 486,075.09	\$ 555,910.40	\$ 417,974.88	\$ 116,000.00	\$ 208,000.00	\$ 324,000.00	\$ 445,000.00
4200 Membership	\$ 131,650.00	\$ 152,550.00	\$ 155,000.00	\$ 150,200.00	\$ 600.00	\$ 150,800.00	\$ 150,000.00
4300 Reimbursements	\$ 3,000.00	\$ (27.15)	\$ -	\$ -	\$ -	\$ -	\$ -
4400 Earned Revenue							
4401 Interest Income	25.19	9,822.08	21,600.00	29,540.74	6,000.00	35,540.74	35,000.00
4403 Other Income	13,978.97	32,203.26	0.00	3.71	100.00	103.71	1,000.00
Total 4400 Earned Revenue	\$ 14,004.16	\$ 42,025.35	\$ 21,600.00	\$ 29,544.45	\$ 6,100.00	\$ 35,644.45	\$ 36,000.00
Total Income	\$ 1,069,254.25	\$ 1,373,598.08	\$ 1,210,074.88	\$ 920,695.45	\$ 219,950.00	\$ 1,140,645.45	\$ 1,264,500.00
Expenses							
6000 Salaries & Related Benefits							
6001 Salary	228,990.90	250,034.26	262,304.88	211,706.16	63,988.32	275,694.48	286,723.00
6002 Payroll Taxes	18,572.70	19,686.99	20,000.00	17,690.26	5,688.60	23,378.86	25,000.00
6003 Health Insurance	30,593.21	24,865.55	30,000.00	24,387.54	8,812.98	33,200.52	49,410.00
6007 Retirement Match	7,625.28	9,749.84	12,000.00	7,977.83	2,559.54	10,537.37	11,468.92
Total 6000 Salaries & Related Benefits	\$ 287,199.74	\$ 308,623.05	\$ 325,804.88	\$ 263,639.98	\$ 81,459.44	\$ 345,099.42	\$ 372,601.92
6100 Contracted Services							
6101 Conference Management	84,000.00	88,000.00	92,000.00	86,500.00	8,500.00	95,000.00	97,000.00
6102 IT & Systems Consultant	36,689.50	36,801.00	40,000.00	35,973.60	13,000.00	48,973.60	54,000.00
6103 Contractors - All Other	1,764.00	19,509.88	15,000.00	15,663.00	4,000.00	19,663.00	20,000.00
6105 Accounting Services	2,975.00	4,633.75	12,350.00	2,873.75	855.00	3,728.75	3,620.00
6106 Payroll Service & Benefits Administration	2,669.91	3,236.90	3,120.00	2,589.65	847.20	3,436.85	3,388.80
6107 Expenses - Conference Planner	6,732.80	8,703.45	12,000.00	7,185.66	2,000.00	9,185.66	10,000.00
6108 Expenses - IT & Systems Consultant	981.20	0.00	0.00	328.96	208.68	537.64	3,000.00
Total 6100 Contracted Services	\$ 135,987.67	\$ 160,884.98	\$ 174,470.00	\$ 151,114.62	\$ 29,410.88	\$ 180,525.50	\$ 191,008.80
6200 Activities and Operations							
6201 Office-Admin Exp	1,266.61	1,056.65	5,000.00	1,409.25	2,600.00	4,009.25	2,000.00
6202 Insurance	5,737.68	5,594.49	6,300.00	4,995.26	600.00	5,595.26	5,800.00
6203 Tech Subscriptions/Service Fees	6,735.16	7,860.86	7,500.00	6,755.63	1,500.00	8,255.63	8,500.00
6204 Audit Expense	9,990.00	6,613.00	15,000.00	10,137.00	2,200.00	12,337.00	13,500.00
6205 Bank/Credit Card Fees*	14,625.70	21,716.26	23,000.00	21,105.12	1,200.00	22,305.12	25,000.00
6206 Materials and Supplies	2,136.10	48.00	2,000.00	1,556.39	0.00	1,556.39	1,750.00
6207 Travel	12,650.14	8,597.19	12,000.00	14,568.90	3,000.00	17,568.90	18,000.00
6208 Occupancy	12,890.28	12,669.00	13,000.00	9,770.91	3,278.19	13,049.10	13,440.56
6209 Professional Development	1,070.00		5,000.00	4,180.00	-325.00	3,855.00	2,000.00
6290 Governance Filing Fees	133.75	375.65	4,000.00	25.00	300.00	325.00	350.00
Total 6200 Activities and Operations	\$ 67,235.42	\$ 64,531.10	\$ 92,800.00	\$ 74,503.46	\$ 14,353.19	\$ 88,856.65	\$ 90,340.56
6300 Event Expenses	0.01						
6310 Annual Conference							
6311 Planning Meeting	7,698.64	17,299.13	10,000.00	9,891.89	0.00	9,891.89	10,000.00
6312 Hotel Expenses - Conference	-5,960.29	0.00	2,000.00	-1,350.00	0.00	-1,350.00	2,000.00

6314 Conference Mgmt	9,800.53	19,351.36	30,000.00	32,481.69	0.00	32,481.69	30,000.00
6316 Mailing and Printing	4,272.64	1,878.20	2,000.00	6,448.96	0.00	6,448.96	5,000.00
6319 Presenters	23,918.20	0.00	10,000.00	16,082.40	0.00	16,082.40	15,000.00
6320 A/V	84,370.64	136,925.74	150,000.00	142,585.28	0.00	142,585.28	145,000.00
6321 Food and Beverage	261,721.17	284,782.95	300,000.00	377,133.50	0.00	377,133.50	300,000.00
6322 Receptions	98,002.41	50,612.27	50,000.00	71,767.16	0.00	71,767.16	50,000.00
6323 Registration Software/Other Tech	11,210.00	12,189.00	15,000.00	12,394.00	0.00	12,394.00	14,050.00
6324 Presenters and Volunteer Travel	0.00	3,357.35	5,000.00	9,050.58	0.00	9,050.58	5,000.00
Total 6310 Annual Conference	\$ 495,033.94	\$ 526,396.00	\$ 574,000.00	\$ 676,485.46	\$ 0.00	\$ 676,485.46	\$ 576,050.00
6350 LIHEAP Action	25,400.00	2,720.57	3,000.00	2,761.55	0.00	2,761.55	2,750.00
6351 Hotel Expense - LIHEAP Action Day	0.00	18,221.80	30,000.00	46,347.55	0.00	46,347.55	20,000.00
Total 6350 LIHEAP Action	\$ 25,400.00	\$ 20,942.37	\$ 33,000.00	\$ 49,109.10	\$ 0.00	\$ 49,109.10	\$ 22,750.00
6360 Board Meetings	10,132.81	6,526.45	10,000.00	16,434.44	0.00	16,434.44	10,000.00
Total 6300 Event Expenses	\$ 530,566.76	\$ 553,864.82	\$ 617,000.00	\$ 742,029.00	\$ -	\$ 742,029.00	\$ 608,800.00
6400 Grant Expense	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total Expenses	\$ 1,020,989.59	\$ 1,087,903.95	\$ 1,210,074.88	\$ 1,231,287.06	\$ 125,223.51	\$ 1,356,510.57	\$ 1,262,751.28
Net Operating Income	\$ 48,264.66	\$ 285,694.13	\$ -	\$ (310,591.61)	\$ 94,726.49	\$ (215,865.12)	\$ 1,748.72
Net Income	\$ 48,264.66	\$ 285,694.13	\$ -	\$ (310,591.61)	\$ 94,726.49	\$ (215,865.12)	\$ 1,748.72