

The National Energy and Utility Affordability Coalition



Balance Sheet Comparison

As of December 31, 2024

	TOTAL	
	AS OF DEC 31, 2024	AS OF DEC 31, 2023 (PY)
ASSETS		
Current Assets		
Bank Accounts		
495000 Petty Cash	0.00	0.00
John Marshall Checking	233,353.62	350,143.45
Sweep Account 1535	832,821.07	909,969.50
Total Bank Accounts	\$1,066,174.69	\$1,260,112.95
Accounts Receivable		
2050 Accounts Receivable (A/R)	0.00	0.00
496000 Grants Receivable (A/R)	187,500.00	156,500.00
Total Accounts Receivable	\$187,500.00	\$156,500.00
Other Current Assets		
1298 Prepaid Expenses	24,270.00	20,829.00
Conference Venue	5,000.00	5,000.00
Total 1298 Prepaid Expenses	29,270.00	25,829.00
1299 Undeposited Funds	42,926.88	0.00
Total Other Current Assets	\$72,196.88	\$25,829.00
Total Current Assets	\$1,325,871.57	\$1,442,441.95
Other Assets		
Operating lease right-of-use asset	27,519.20	27,519.20
Total Other Assets	\$27,519.20	\$27,519.20
TOTAL ASSETS	\$1,353,390.77	\$1,469,961.15
LIABILITIES AND EQUITY		
Liabilities		
Current Liabilities		
Accounts Payable		
2010 Grants Payable	0.00	0.00
2040 Accounts Payable (A/P)	0.00	1,380.80
Total Accounts Payable	\$0.00	\$1,380.80
Credit Cards		
Bank of America 7636	0.00	0.00
Chase Southwest 7513	3,945.38	4,427.77
Total Credit Cards	\$3,945.38	\$4,427.77
Other Current Liabilities		
2000 Deferred Event Revenue	6,420.00	1,291.00
2020 Accrued Vacation	7,908.58	9,603.72
2030 Deferred Membership Revenue	77,100.00	63,550.00
2046 Employee Taxes Payable	0.00	0.00
Accrued Expenses	0.00	0.00

	TOTAL	
	AS OF DEC 31, 2024	AS OF DEC 31, 2023 (PY)
District of Columbia Office of Tax and Revenue Payable	0.00	0.00
Employee Contribution		
2047 Health Insurance	0.00	602.02
2049 401K	1,978.49	1,968.77
Total Employee Contribution	1,978.49	2,570.79
Operating lease liability	28,109.48	28,109.48
Total Other Current Liabilities	\$121,516.55	\$105,124.99
Total Current Liabilities	\$125,461.93	\$110,933.56
Total Liabilities	\$125,461.93	\$110,933.56
Equity		
1296 Net assets with donor restrictions - Purpose	15,000.00	56,400.00
1297 Net assets with donor restrictions - time	317,500.00	364,100.00
3001 Opening Bal Equity	0.00	240,302.51
3010 Unrestrict (retained earnings)	1,026,527.59	412,530.95
Net Revenue	-131,098.75	285,694.13
Total Equity	\$1,227,928.84	\$1,359,027.59
TOTAL LIABILITIES AND EQUITY	\$1,353,390.77	\$1,469,961.15

The National Energy and Utility Affordability Coalition



Budget vs. Actuals: Budget_FY24_P&L - FY24 P&L

January - December 2024

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Revenue				
4000 Event Revenue				
4001 Registrations	601,973.00	575,000.00	26,973.00	104.69 %
4002 LAD	3,872.00	3,000.00	872.00	129.07 %
4003 Exhibit Sales	21,000.00	30,000.00	-9,000.00	70.00 %
4004 Advertising Sales	2,000.00	4,000.00	-2,000.00	50.00 %
4005 Scholarship Fund	1,356.00	3,500.00	-2,144.00	38.74 %
Total 4000 Event Revenue	630,201.00	615,500.00	14,701.00	102.39 %
4100 Contributions, Contract, Grants				
4104 General Contributions	395,500.00	417,974.88	-22,474.88	94.62 %
Total 4100 Contributions, Contract, Grants	395,500.00	417,974.88	-22,474.88	94.62 %
4200 Membership	151,400.00	155,000.00	-3,600.00	97.68 %
4400 Earned Revenue				
4401 Interest Income	34,492.44	21,600.00	12,892.44	159.69 %
4402 Bank Credit	0.00		0.00	
4403 Other Income	578.68		578.68	
Total 4400 Earned Revenue	35,071.12	21,600.00	13,471.12	162.37 %
Total Revenue	\$1,212,172.12	\$1,210,074.88	\$2,097.24	100.17 %
GROSS PROFIT	\$1,212,172.12	\$1,210,074.88	\$2,097.24	100.17 %
Expenditures				
6000 Salaries & Related Benefits				
6001 Salary	276,083.16	262,304.88	13,778.28	105.25 %
6002 Payroll Taxes	23,097.98	20,000.00	3,097.98	115.49 %
6003 Health Insurance	33,200.52	30,000.00	3,200.52	110.67 %
6004 Transportation Benefits - OD	368.84	500.00	-131.16	73.77 %
6005 Transportation Benefits - ED	1,329.35	1,000.00	329.35	132.94 %
6007 Retirement Match	10,537.35	12,000.00	-1,462.65	87.81 %
6009 Transportation Benefits - Intern	180.00		180.00	
Total 6000 Salaries & Related Benefits	344,797.20	325,804.88	18,992.32	105.83 %
6008 Change in Balance of Accrued Vacation	-1,695.14		-1,695.14	
6100 Contracted Services				
6101 Conference Management	90,000.00	92,000.00	-2,000.00	97.83 %
6102 IT & Systems Consultant	48,638.60	40,000.00	8,638.60	121.60 %
6103 Contractors - All Other	15,663.00	15,000.00	663.00	104.42 %
6105 Accounting Services	3,728.75	12,350.00	-8,621.25	30.19 %
6106 Payroll Service & Benefits Administration	3,436.85	3,120.00	316.85	110.16 %
6107 Expenses - Conference Planner	8,303.67	12,000.00	-3,696.33	69.20 %
6108 Expenses - IT & Systems Consultant	537.64		537.64	
6109 Expenses - Other	0.00		0.00	
Total 6100 Contracted Services	170,308.51	174,470.00	-4,161.49	97.61 %

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
6200 Activities and Operations				
6201 Office-Admin Exp	4,709.97	5,000.00	-290.03	94.20 %
6202 Insurance	4,995.26	6,300.00	-1,304.74	79.29 %
6203 Tech Subscriptions/Service Fees	8,741.06	7,500.00	1,241.06	116.55 %
6204 Audit Expense	12,337.00	15,000.00	-2,663.00	82.25 %
6205 Bank Fees	22,414.90	23,000.00	-585.10	97.46 %
6206 Materials and Supplies	1,585.57	2,000.00	-414.43	79.28 %
6207 Travel	15,991.12	12,000.00	3,991.12	133.26 %
6208 Occupancy	13,049.10	13,000.00	49.10	100.38 %
6209 Professional Development	3,855.00	5,000.00	-1,145.00	77.10 %
6290 Governance - Filing Fees		4,000.00	-4,000.00	
Total 6200 Activities and Operations	87,678.98	92,800.00	-5,121.02	94.48 %
6300 Event Expenses				
6310 Annual Conference				
6311 Planning Meeting	10,044.21	10,000.00	44.21	100.44 %
6312 Hotel Expenses - Conference	-1,350.00	2,000.00	-3,350.00	-67.50 %
6314 Conference Mgmt	32,481.69	30,000.00	2,481.69	108.27 %
6316 Mailing and Printing - Conference	6,607.95	2,000.00	4,607.95	330.40 %
6319 Presenters	16,082.40	10,000.00	6,082.40	160.82 %
6320 A/V	142,585.28	150,000.00	-7,414.72	95.06 %
6321 Food and Beverage	377,133.50	300,000.00	77,133.50	125.71 %
6322 Receptions	71,767.16	50,000.00	21,767.16	143.53 %
6323 Registration Software/Other Tech	12,394.00	15,000.00	-2,606.00	82.63 %
6324 Presenters and Volunteers Travel	9,050.58	5,000.00	4,050.58	181.01 %
Total 6310 Annual Conference	676,796.77	574,000.00	102,796.77	117.91 %
6350 LIHEAP Action	2,602.56	3,000.00	-397.44	86.75 %
6351 Hotel Expense - LIHEAP Action Day	46,347.55	30,000.00	16,347.55	154.49 %
Total 6350 LIHEAP Action	48,950.11	33,000.00	15,950.11	148.33 %
6360 Board Meetings	16,434.44	10,000.00	6,434.44	164.34 %
Total 6300 Event Expenses	742,181.32	617,000.00	125,181.32	120.29 %
Total Expenditures	\$1,343,270.87	\$1,210,074.88	\$133,195.99	111.01 %
NET OPERATING REVENUE	\$ -131,098.75	\$0.00	\$ -131,098.75	0.00%
NET REVENUE	\$ -131,098.75	\$0.00	\$ -131,098.75	0.00%

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P&L Comparison January - December 2024

	TOTAL	
	JAN - DEC 2024	JAN - DEC 2023 (PY)
Revenue		
4000 Event Revenue		
4001 Registrations	601,973.00	580,013.60
4002 LAD	3,872.00	3,076.00
4003 Exhibit Sales	21,000.00	31,133.88
4004 Advertising Sales	2,000.00	5,000.00
4005 Scholarship Fund	1,356.00	3,916.00
Total 4000 Event Revenue	630,201.00	623,139.48
4100 Contributions, Contract, Grants		
4104 General Contributions	395,500.00	524,311.24
4105 Combined Federal Campaign		199.16
4108 Foundation Grants		31,400.00
Total 4100 Contributions, Contract, Grants	395,500.00	555,910.40
4200 Membership	151,400.00	152,550.00
4300 Reimbursements		-27.15
4400 Earned Revenue		
4401 Interest Income	34,492.44	9,822.08
4402 Bank Credit	0.00	0.01
4403 Other Income	578.68	32,203.26
Total 4400 Earned Revenue	35,071.12	42,025.35
Total Revenue	\$1,212,172.12	\$1,373,598.08
GROSS PROFIT	\$1,212,172.12	\$1,373,598.08
Expenditures		
6000 Salaries & Related Benefits		
6001 Salary	276,083.16	250,034.26
6002 Payroll Taxes	23,097.98	19,686.99
6003 Health Insurance	33,200.52	24,865.55
6004 Transportation Benefits - OD	368.84	450.30
6005 Transportation Benefits - ED	1,329.35	1,061.44
6007 Retirement Match	10,537.35	9,749.84
6009 Transportation Benefits - Intern	180.00	
Total 6000 Salaries & Related Benefits	344,797.20	305,848.38
6008 Change in Balance of Accrued Vacation	-1,695.14	2,774.67
6100 Contracted Services		
6101 Conference Management	90,000.00	88,000.00
6102 IT & Systems Consultant	48,638.60	36,801.00
6103 Contractors - All Other	15,663.00	19,509.88
6105 Accounting Services	3,728.75	4,633.75
6106 Payroll Service & Benefits Administration	3,436.85	3,236.90
6107 Expenses - Conference Planner	8,303.67	8,703.45

	TOTAL	
	JAN - DEC 2024	JAN - DEC 2023 (PY)
6108 Expenses - IT & Systems Consultant	537.64	
6109 Expenses - Other	0.00	
Total 6100 Contracted Services	170,308.51	160,884.98
6200 Activities and Operations		
6201 Office-Admin Exp	4,709.97	1,056.65
6202 Insurance	4,995.26	5,594.49
6203 Tech Subscriptions/Service Fees	8,741.06	7,860.86
6204 Audit Expense	12,337.00	6,613.00
6205 Bank Fees	22,414.90	21,716.26
6206 Materials and Supplies	1,585.57	48.00
6207 Travel	15,991.12	8,597.19
6208 Occupancy	13,049.10	12,669.00
6209 Professional Development	3,855.00	
6290 Governance - Filing Fees		375.65
Total 6200 Activities and Operations	87,678.98	64,531.10
6300 Event Expenses		
6310 Annual Conference		
6311 Planning Meeting	10,044.21	17,299.13
6312 Hotel Expenses - Conference	-1,350.00	0.00
6314 Conference Mgmt	32,481.69	19,351.36
6316 Mailing and Printing - Conference	6,607.95	1,878.20
6319 Presenters	16,082.40	
6320 A/V	142,585.28	136,925.74
6321 Food and Beverage	377,133.50	284,782.95
6322 Receptions	71,767.16	50,612.27
6323 Registration Software/Other Tech	12,394.00	12,189.00
6324 Presenters and Volunteers Travel	9,050.58	3,357.35
Total 6310 Annual Conference	676,796.77	526,396.00
6350 LIHEAP Action	2,602.56	2,720.57
6351 Hotel Expense - LIHEAP Action Day	46,347.55	18,221.80
Total 6350 LIHEAP Action	48,950.11	20,942.37
6360 Board Meetings	16,434.44	6,526.45
Total 6300 Event Expenses	742,181.32	553,864.82
6400 Grant Expense		0.00
Total Expenditures	\$1,343,270.87	\$1,087,903.95
NET OPERATING REVENUE	\$ -131,098.75	\$285,694.13
NET REVENUE	\$ -131,098.75	\$285,694.13