

# National Energy & Utility Affordability Coalition

## Balance Sheet Comparison

As of April 30, 2025

	TOTAL	
	AS OF APR 30, 2025	AS OF APR 30, 2024 (PY)
<b>ASSETS</b>		
Current Assets		
Bank Accounts		
John Marshall Checking	250,038.68	233,780.72
Sweep Account 1535	1,088,965.59	1,183,883.27
<b>Total Bank Accounts</b>	<b>\$1,339,004.27</b>	<b>\$1,417,663.99</b>
Accounts Receivable	<b>\$66,500.00</b>	<b>\$18,000.00</b>
Other Current Assets		
1298 Prepaid Expenses	12,135.00	5,000.00
1299 Undeposited Funds	174,467.42	0.00
Operating lease right-of-use asset	27,519.20	27,519.20
<b>Total Other Current Assets</b>	<b>\$214,121.62</b>	<b>\$32,519.20</b>
<b>Total Current Assets</b>	<b>\$1,619,625.89</b>	<b>\$1,468,183.19</b>
<b>TOTAL ASSETS</b>	<b>\$1,619,625.89</b>	<b>\$1,468,183.19</b>
<b>LIABILITIES AND EQUITY</b>		
Liabilities		
Current Liabilities		
Accounts Payable	<b>\$0.00</b>	<b>\$0.00</b>
Credit Cards	<b>\$4,660.03</b>	<b>\$19,059.99</b>
Other Current Liabilities		
2000 Deferred Event Revenue	0.00	0.00
2020 Deferred Membership Revenue	1,600.00	0.00
2030 Accrued Vacation	7,908.58	9,603.72
2046 Employee Taxes Payable	0.00	0.00
District of Columbia Office of Tax and Revenue Payable	0.00	0.00
Employee Contribution	<b>2,270.83</b>	<b>1,987.49</b>
Operating lease liability	28,109.48	28,109.48
<b>Total Other Current Liabilities</b>	<b>\$39,888.89</b>	<b>\$39,700.69</b>
<b>Total Current Liabilities</b>	<b>\$44,548.92</b>	<b>\$58,760.68</b>
<b>Total Liabilities</b>	<b>\$44,548.92</b>	<b>\$58,760.68</b>
Equity		
1296 Net assets with donor restrictions - Purpose	0.00	0.00
1297 Net assets with donor restrictions - time	0.00	0.00
3001 Opening Bal Equity	0.00	240,302.51
3010 Unrestrict (retained earnings)	1,229,428.84	1,118,725.08
Net Revenue	345,648.13	50,394.92
<b>Total Equity</b>	<b>\$1,575,076.97</b>	<b>\$1,409,422.51</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$1,619,625.89</b>	<b>\$1,468,183.19</b>

# National Energy & Utility Affordability Coalition

## P&L Comparison

January - April, 2025

	TOTAL	
	JAN - APR, 2025	JAN - APR, 2024 (PY)
Revenue		
4000 Event Revenue	399,425.00	117,792.00
4100 Contributions, Contract, Grants	155,000.00	63,000.00
4200 Membership	156,400.00	144,200.00
4400 Earned Revenue	7,398.24	12,675.58
<b>Total Revenue</b>	<b>\$718,223.24</b>	<b>\$337,667.58</b>
GROSS PROFIT	<b>\$718,223.24</b>	<b>\$337,667.58</b>
Expenditures		
6000 Salaries & Related Benefits	110,181.94	124,316.63
6100 Contracted Services	77,364.13	51,544.29
6200 Activities and Operations	45,837.69	18,908.34
6300 Event Expenses	139,191.35	92,503.40
<b>Total Expenditures</b>	<b>\$372,575.11</b>	<b>\$287,272.66</b>
NET OPERATING REVENUE	<b>\$345,648.13</b>	<b>\$50,394.92</b>
NET REVENUE	<b>\$345,648.13</b>	<b>\$50,394.92</b>

# National Energy & Utility Affordability Coalition

## P&L Actuals vs. Budget

January - April, 2025

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Revenue				
4000 Event Revenue				
4001 Registrations	389,325.00	610,000.00	-220,675.00	63.82 %
4003 Exhibit Sales	9,500.00	22,000.00	-12,500.00	43.18 %
4005 Scholarship Fund	600.00	1,500.00	-900.00	40.00 %
<b>Total 4000 Event Revenue</b>	<b>399,425.00</b>	<b>633,500.00</b>	<b>-234,075.00</b>	<b>63.05 %</b>
4100 Contributions, Contract, Grants				
4104 General Contributions	155,000.00	445,000.00	-290,000.00	34.83 %
<b>Total 4100 Contributions, Contract, Grants</b>	<b>155,000.00</b>	<b>445,000.00</b>	<b>-290,000.00</b>	<b>34.83 %</b>
4200 Membership	156,400.00	150,000.00	6,400.00	104.27 %
4400 Earned Revenue				
4401 Interest Income	7,146.84	35,000.00	-27,853.16	20.42 %
4403 Other Income	251.40	1,000.00	-748.60	25.14 %
<b>Total 4400 Earned Revenue</b>	<b>7,398.24</b>	<b>36,000.00</b>	<b>-28,601.76</b>	<b>20.55 %</b>
<b>Total Revenue</b>	<b>\$718,223.24</b>	<b>\$1,264,500.00</b>	<b>\$ -546,276.76</b>	<b>56.80 %</b>
GROSS PROFIT	<b>\$718,223.24</b>	<b>\$1,264,500.00</b>	<b>\$ -546,276.76</b>	<b>56.80 %</b>
Expenditures				
6000 Salaries & Related Benefits				
6001 Salary	86,872.48	286,723.00	-199,850.52	30.30 %
6002 Payroll Taxes	7,759.36	25,000.00	-17,240.64	31.04 %
6003 Employee Insurance	12,067.45	49,410.00	-37,342.55	24.42 %
6007 Retirement Match	3,482.65	11,468.92	-7,986.27	30.37 %
<b>Total 6000 Salaries &amp; Related Benefits</b>	<b>110,181.94</b>	<b>372,601.92</b>	<b>-262,419.98</b>	<b>29.57 %</b>
6100 Contracted Services				
6101 Conference Management	55,000.00	97,000.00	-42,000.00	56.70 %
6102 IT & Systems Consultant	17,550.00	54,000.00	-36,450.00	32.50 %
6103 Contractors - All Other	807.50	20,000.00	-19,192.50	4.04 %
6105 Accounting Services	1,400.00	17,120.00	-15,720.00	8.18 %
6106 Payroll & Benefits Administration	1,435.60	3,388.80	-1,953.20	42.36 %
6107 Expenses - Conference Planner	1,005.06	10,000.00	-8,994.94	10.05 %
6108 Expenses - IT & Systems Consultant	165.97	3,000.00	-2,834.03	5.53 %
<b>Total 6100 Contracted Services</b>	<b>77,364.13</b>	<b>204,508.80</b>	<b>-127,144.67</b>	<b>37.83 %</b>
6200 Activities and Operations				
6201 Office-Admin Exp	11,463.43	2,350.00	9,113.43	487.81 %
6202 Insurance	4,093.00	5,800.00	-1,707.00	70.57 %
6203 Tech Subscriptions/Service Fees	2,814.15	8,500.00	-5,685.85	33.11 %
6205 Bank Fees	17,008.25	25,000.00	-7,991.75	68.03 %
6206 Materials and Supplies	15.89	1,750.00	-1,734.11	0.91 %
6207 Travel	6,006.49	18,000.00	-11,993.51	33.37 %
6208 Occupancy	4,436.48	13,440.56	-9,004.08	33.01 %
6209 Professional Development		2,000.00	-2,000.00	
<b>Total 6200 Activities and Operations</b>	<b>45,837.69</b>	<b>76,840.56</b>	<b>-31,002.87</b>	<b>59.65 %</b>

# National Energy & Utility Affordability Coalition

## P&L Actuals vs. Budget

January - April, 2025

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
6300 Event Expenses				
6311 Planning Meeting		10,000.00	-10,000.00	
6312 Hotel Expenses	105,669.00	32,000.00	73,669.00	330.22 %
6314 Conference Mgmt	7,523.88	30,000.00	-22,476.12	25.08 %
6316 Mailing and Printing - Events	1,425.07	5,000.00	-3,574.93	28.50 %
6319 Presenter Fees		15,000.00	-15,000.00	
6320 A/V	4,145.40	145,000.00	-140,854.60	2.86 %
6321 Food and Beverage	13,293.00	300,000.00	-286,707.00	4.43 %
6322 Receptions		50,000.00	-50,000.00	
6323 Registration Software/Other Tech	7,135.00	16,800.00	-9,665.00	42.47 %
6324 Presenters and Volunteers Travel		5,000.00	-5,000.00	
<b>Total 6300 Event Expenses</b>	<b>139,191.35</b>	<b>608,800.00</b>	<b>-469,608.65</b>	<b>22.86 %</b>
<b>Total Expenditures</b>	<b>\$372,575.11</b>	<b>\$1,262,751.28</b>	<b>\$ -890,176.17</b>	<b>29.51 %</b>
NET OPERATING REVENUE	<b>\$345,648.13</b>	<b>\$1,748.72</b>	<b>\$343,899.41</b>	<b>19,765.78 %</b>
NET REVENUE	<b>\$345,648.13</b>	<b>\$1,748.72</b>	<b>\$343,899.41</b>	<b>19,765.78 %</b>

# National Energy & Utility Affordability Coalition

## P&L by Class

January - April, 2025

	2025 CONFERENCE	2025 LIHEAP ACTION DAY	2025 MEMBERSHIP	2025 OPERATIONS	TOTAL
Revenue					
4000 Event Revenue	380,610.00	18,815.00			\$399,425.00
4100 Contributions, Contract, Grants	3,000.00			152,000.00	\$155,000.00
4200 Membership			156,400.00		\$156,400.00
4400 Earned Revenue			251.37	7,146.87	\$7,398.24
<b>Total Revenue</b>	<b>\$383,610.00</b>	<b>\$18,815.00</b>	<b>\$156,651.37</b>	<b>\$159,146.87</b>	<b>\$718,223.24</b>
GROSS PROFIT	\$383,610.00	\$18,815.00	\$156,651.37	\$159,146.87	\$718,223.24
Expenditures					
6000 Salaries & Related Benefits				110,181.94	\$110,181.94
6100 Contracted Services	59,590.00	7,941.97		9,832.16	\$77,364.13
6200 Activities and Operations	13,822.39	4,173.42	2,774.44	25,067.44	\$45,837.69
6300 Event Expenses	118,372.54	20,818.81			\$139,191.35
<b>Total Expenditures</b>	<b>\$191,784.93</b>	<b>\$32,934.20</b>	<b>\$2,774.44</b>	<b>\$145,081.54</b>	<b>\$372,575.11</b>
NET OPERATING REVENUE	\$191,825.07	\$ -14,119.20	\$153,876.93	\$14,065.33	\$345,648.13
NET REVENUE	\$191,825.07	\$ -14,119.20	\$153,876.93	\$14,065.33	\$345,648.13