National Energy & Utility Affordability Coalition
Budget Overview: FY 2025

	2023	2024	2025 Budget	Actual 2025 Jan-Oct	Estimate 2025 Nov-Dec	Estimate 2025	2026 Budget
Income							
4000 Event Revenue							
4001 Registration Conference	580,013.60	601,973.00	600,000.00	510,995.00	0.00	510,995.00	540,000.00
4002 Registration LAD	3,076.00	3,872.00	10,000.00	N/A	N/A	N/A	N/A
4003 Exhibit Sales	31,133.88	21,000.00	20,000.00	25,000.00	0.00	25,000.00	25,000.00
4004 Advertising Sales	5,000.00	2,000.00	2,000.00	N/A	N/A	N/A	N/A
4005 Scholarship Fund	3,916.00	1,356.00	1,500.00	2,190.00	0.00	2,190.00	1,500.00
Total 4000 Event Revenue	**$ 623,139.48**	**$ 630,201.00**	**$ 633,500.00**	**$ 538,185.00**	**$ -**	**$ 538,185.00**	**$ 566,500.00**
4100 Contributions, Contract, Grants							
4104 General Contributions	524,311.24	395,500.00	445,000.00	278,577.52	190,000.00	468,577.52	475,000.00
4108 Foundation Grants	31,400.00	-	0.00	0.00	0.00	0.00	-
Total 4100 Contributions, Contract, Grants	**$ 555,910.40**	**$ 395,500.00**	**$ 445,000.00**	**$ 278,577.52**	**$ 190,000.00**	**$ 468,577.52**	**$ 475,000.00**
4200 Membership	**$ 152,550.00**	**$ 151,400.00**	**$ 150,000.00**	**$ 170,300.00**	**$ -**	**$ 170,300.00**	**$ 175,000.00**
4300 Reimbursements	**$ (27.15)**	$ -	**$ -**	**$ -**	**$ -**	**$ -**	-
4400 Earned Revenue							
4401 Interest Income	9,822.08	34,492.44	35,000.00	21,011.09	3,000.00	24,011.09	20,000.00
4403 Other Income	32,203.26	578.68	1,000.00	651.88	300.00	951.88	1,000.00
Total 4400 Earned Revenue	**$ 42,025.35**	**$ 35,071.12**	**$ 36,000.00**	**$ 21,662.97**	**$ 3,300.00**	**$ 24,962.97**	**$ 21,000.00**
Total Income	**$ 1,373,598.08**	**$ 1,212,172.12**	**$ 1,264,500.00**	**$ 1,008,725.49**	**$ 193,300.00**	**$ 1,202,025.49**	**$ 1,237,500.00**
Expenses							
6000 Salaries & Related Benefits							
6001 Salary	250,034.26	276,083.16	286,723.00	235,959.87	44,520.72	280,480.59	291,699.81
6002 Payroll Taxes	19,686.99	23,097.98	25,000.00	20,282.75	3,739.78	24,022.53	26,000.00
6003 Health Insurance	24,865.55	33,200.52	49,410.00	32,501.82	6,768.24	39,270.06	46,152.36
6007 Retirement Match	9,749.84	10,537.35	11,468.92	9,435.31	1,780.84	11,216.15	11,667.99
Total 6000 Salaries & Related Benefits	**$ 308,623.05**	**$ 343,102.06**	**$ 372,601.92**	**$ 298,179.75**	**$ 56,809.58**	**$ 354,989.33**	**$ 375,520.17**
6100 Contracted Services							
6101 Conference Management	88,000.00	90,000.00	97,000.00	90,000.00	15,000.00	105,000.00	107,000.00
6102 IT & Systems Consultant	36,801.00	48,638.60	54,000.00	45,468.00	8,000.00	53,468.00	60,000.00
6103 Contractors - All Other	19,509.88	15,663.00	20,000.00	5,099.82	0.00	5,099.82	2,000.00
6105 Accounting Services	4,633.75	3,728.75	3,620.00	16,750.00	700.00	17,450.00	19,000.00
6106 Payroll Service & Benefits Administration	3,236.90	3,436.85	3,388.80	3,041.20	284.00	3,325.20	3,444.00
6107 Expenses - Conference Planner	8,703.45	8,303.67	10,000.00	10,708.63	600.00	11,308.63	15,000.00
6108 Expenses - IT & Systems Consultant	0.00	537.64	3,000.00	881.93	0.00	881.93	2,000.00
Total 6100 Contracted Services	**$ 160,884.98**	**$ 170,308.51**	**$ 191,008.80**	**$ 172,501.55**	**$ 24,584.00**	**$ 197,085.55**	**$ 208,444.00**
6200 Activities and Operations							
6201 Office-Admin Exp	1,056.65	4,772.45	2,000.00	907.32	0.00	907.32	1,500.00
6202 Insurance	5,594.49	4,995.26	5,800.00	5,753.15	200.00	5,953.15	6,200.00
6203 Tech Subscriptions/Service Fees	7,860.86	8,741.06	8,500.00	18,923.39	1,000.00	19,923.39	21,000.00
6204 Audit Expense	6,613.00	12,337.00	13,500.00			0.00	N/A
6205 Bank/Credit Card Fees*	21,716.26	22,414.90	25,000.00	21,845.23	500.00	22,345.23	25,000.00
6206 Materials and Supplies	48.00	1,585.57	1,750.00	161.64	0.00	161.64	1,000.00
6207 Travel	8,597.19	15,991.12	18,000.00	23,434.53	3,000.00	26,434.53	30,000.00
6208 Occupancy	12,669.00	13,049.10	13,440.56	11,189.54	2,251.02	13,440.56	14,251.02
6209 Professional Development		3,855.00	2,000.00	3,524.00	0.00	3,524.00	5,000.00
6290 Governance Filing Fees	375.65	0.00	350.00	N/A	N/A	N/A	N/A
Total 6200 Activities and Operations	**$ 64,531.10**	**$ 87,741.46**	**$ 90,340.56**	**$ 85,738.80**	**$ 6,951.02**	**$ 92,689.82**	**$ 103,951.02**
6300 Event Expenses							
6310 Annual Conference							
6311 Planning Meeting	17,299.13	10,044.21	10,000.00	14,569.79	0.00	14,569.79	15,000.00
6312 Hotel Expenses - Conference	0.00	-1,350.00	2,000.00	7,197.18	0.00	7,197.18	7,000.00
6314 Conference Mgmt	19,351.36	32,481.69	30,000.00	32,638.75	0.00	32,638.75	30,000.00

6316 Mailing and Printing	1,878.20	6,607.95	5,000.00	11,779.60	100.00	11,879.60	10,000.00
6319 Presenters	0.00	16,082.40	15,000.00	4,800.00	0.00	4,800.00	5,000.00
6320 A/V	136,925.74	142,585.28	145,000.00	92,881.20	0.00	92,881.20	160,000.00
6321 Food and Beverage	284,782.95	377,133.50	300,000.00	230,524.66	5,000.00	235,524.66	255,000.00
6322 Receptions	50,612.27	71,767.16	50,000.00	46,832.19	0.00	46,832.19	75,000.00
6323 Registration Software/Other Tech	12,189.00	12,394.00	14,050.00	14,307.00	0.00	14,307.00	13,735.00
6324 Presenters and Volunteer Travel	3,357.35	9,050.58	5,000.00	14,858.19	0.00	14,858.19	10,000.00
Total 6310 Annual Conference	$ 526,396.00	$ 676,796.77	$ 576,050.00	$ 470,388.56	$ 5,100.00	$ 475,488.56	$ 580,735.00
6350 LIHEAP Action	2,720.57	2,602.56	2,750.00	N/A	N/A	N/A	N/A
6351 Hotel Expense - LIHEAP Action Day	18,221.80	46,347.55	20,000.00	N/A	N/A	N/A	N/A
Total 6350 LIHEAP Action	$ 20,942.37	$ 48,950.11	$ 22,750.00	$ 0.00	$ 0.00	$ 0.00	-
6360 Board Meetings	6,526.45	16,434.44	10,000.00	N/A	N/A	N/A	N/A
Total 6300 Event Expenses	$ 553,864.82	$ 742,181.32	$ 608,800.00	$ 470,388.56	$ 5,100.00	$ 475,488.56	$ 580,735.00
6400 Grant Expense	$ -	$ -	$ -	$ -	$ -	$ -	-
Total Expenses	$ 1,087,903.95	$ 1,343,333.35	$ 1,262,751.28	$ 1,026,808.66	$ 93,444.60	$ 1,120,253.26	$ 1,268,650.19
Net Operating Income	$ 285,694.13	$ (131,161.23)	$ 1,748.72	$ (18,083.17)	$ 99,855.40	$ 81,772.23	
Net Income	$ 285,694.13	$ (131,161.23)	$ 1,748.72	$ (18,083.17)	$ 99,855.40	$ 81,772.23	$ (31,150.19)