

National Energy & Utility Affordability Coalition

Balance Sheet Comparison

As of December 31, 2025

	TOTAL	
	AS OF DEC 31, 2025	AS OF DEC 31, 2024 (PY)
ASSETS		
Current Assets		
Bank Accounts		
John Marshall Checking	221,769.59	233,353.62
Sweep Account 1535	923,333.54	832,821.07
Total Bank Accounts	\$1,145,103.13	\$1,066,174.69
Accounts Receivable	\$193,500.00	\$187,500.00
Other Current Assets		
1298 Prepaid Expenses	22,135.00	29,270.00
1299 Undeposited Funds	84,700.00	42,926.88
Operating lease right-of-use asset	2,154.95	14,922.62
Total Other Current Assets	\$108,989.95	\$87,119.50
Total Current Assets	\$1,447,593.08	\$1,340,794.19
TOTAL ASSETS	\$1,447,593.08	\$1,340,794.19
LIABILITIES AND EQUITY		
Liabilities		
Current Liabilities		
Accounts Payable	\$15,000.00	\$0.00
Credit Cards	\$6,268.72	\$3,945.38
Other Current Liabilities		
2000 Deferred Event Revenue	2,800.00	6,420.00
2020 Deferred Membership Revenue	49,250.00	77,100.00
2030 Accrued Vacation	6,836.56	7,908.58
Employee Contribution	511.70	1,978.49
Operating lease liability	2,249.78	15,575.38
Total Other Current Liabilities	\$61,648.04	\$108,982.45
Total Current Liabilities	\$82,916.76	\$112,927.83
Total Liabilities	\$82,916.76	\$112,927.83
Equity		
1296 Net assets with donor restrictions - Purpose	20,000.00	15,000.00
1297 Net assets with donor restrictions - time	291,500.00	317,500.00
3010 Unrestrict (retained earnings)	916,366.36	1,026,527.59
Net Revenue	136,809.96	-131,161.23
Total Equity	\$1,364,676.32	\$1,227,866.36
TOTAL LIABILITIES AND EQUITY	\$1,447,593.08	\$1,340,794.19

National Energy & Utility Affordability Coalition

P&L Comparison

January - December 2025

	TOTAL	
	JAN - DEC 2025	JAN - DEC 2024 (PY)
Revenue		
4000 Event Revenue	538,185.00	630,201.00
4100 Contributions, Contract, Grants	525,077.52	395,500.00
4200 Membership	170,300.00	151,400.00
4400 Earned Revenue	25,392.65	35,071.12
Total Revenue	\$1,258,955.17	\$1,212,172.12
GROSS PROFIT	\$1,258,955.17	\$1,212,172.12
Expenditures		
6000 Salaries & Related Benefits	353,539.86	343,102.06
6100 Contracted Services	198,600.52	170,308.51
6200 Activities and Operations	94,929.31	87,741.46
6300 Event Expenses	475,075.52	742,181.32
Total Expenditures	\$1,122,145.21	\$1,343,333.35
NET OPERATING REVENUE	\$136,809.96	\$ -131,161.23
NET REVENUE	\$136,809.96	\$ -131,161.23

National Energy & Utility Affordability Coalition

P&L by Class

January - December 2025

	2025 CONFERENCE	2025 LIHEAP ACTION DAY	2025 OPERATIONS	2026 CONFERENCE	2026 LIHEAP ACTION DAY	2026 OPERATIONS	TOTAL
Revenue							
4000 Event Revenue	519,370.00	18,815.00					\$538,185.00
4100 Contributions, Contract, Grants	35,077.52		178,500.00	20,000.00		291,500.00	\$525,077.52
4200 Membership			170,300.00				\$170,300.00
4400 Earned Revenue	388.21		24,903.67			100.77	\$25,392.65
Total Revenue	\$554,835.73	\$18,815.00	\$373,703.67	\$20,000.00	\$0.00	\$291,600.77	\$1,258,955.17
GROSS PROFIT	\$554,835.73	\$18,815.00	\$373,703.67	\$20,000.00	\$0.00	\$291,600.77	\$1,258,955.17
Expenditures							
6000 Salaries & Related Benefits	934.92		352,604.94				\$353,539.86
6100 Contracted Services	103,763.28	11,851.90	60,091.53	19,258.53	3,635.28		\$198,600.52
6200 Activities and Operations	24,632.04	4,173.42	61,440.51	3,689.99		993.35	\$94,929.31
6300 Event Expenses	428,714.67	20,818.81	10,972.25	14,569.79			\$475,075.52
Total Expenditures	\$558,044.91	\$36,844.13	\$485,109.23	\$37,518.31	\$3,635.28	\$993.35	\$1,122,145.21
NET OPERATING REVENUE	\$ -3,209.18	\$ -18,029.13	\$ -111,405.56	\$ -17,518.31	\$ -3,635.28	\$290,607.42	\$136,809.96
NET REVENUE	\$ -3,209.18	\$ -18,029.13	\$ -111,405.56	\$ -17,518.31	\$ -3,635.28	\$290,607.42	\$136,809.96

National Energy & Utility Affordability Coalition

P&L Actuals vs. Budget

January - December 2025

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Revenue				
4000 Event Revenue				
4001 Registrations	510,995.00	610,000.00	-99,005.00	83.77 %
4003 Exhibit Sales	25,000.00	22,000.00	3,000.00	113.64 %
4005 Scholarship Fund	2,190.00	1,500.00	690.00	146.00 %
Total 4000 Event Revenue	538,185.00	633,500.00	-95,315.00	84.95 %
4100 Contributions, Contract, Grants				
4104 General Contributions	525,077.52	445,000.00	80,077.52	117.99 %
Total 4100 Contributions, Contract, Grants	525,077.52	445,000.00	80,077.52	117.99 %
4200 Membership	170,300.00	150,000.00	20,300.00	113.53 %
4400 Earned Revenue				
4401 Interest Income	24,640.00	35,000.00	-10,360.00	70.40 %
4403 Other Income	752.65	1,000.00	-247.35	75.27 %
Total 4400 Earned Revenue	25,392.65	36,000.00	-10,607.35	70.54 %
Total Revenue	\$1,258,955.17	\$1,264,500.00	\$ -5,544.83	99.56 %
GROSS PROFIT	\$1,258,955.17	\$1,264,500.00	\$ -5,544.83	99.56 %
Expenditures				
6000 Salaries & Related Benefits				
6001 Salary	280,480.59	286,723.00	-6,242.41	97.82 %
6002 Payroll Taxes	23,927.05	25,000.00	-1,072.95	95.71 %
6003 Employee Insurance	39,270.06	49,410.00	-10,139.94	79.48 %
6007 Retirement Match	10,934.18	11,468.92	-534.74	95.34 %
6008 Change in Balance of Accrued Vacation	-1,072.02		-1,072.02	
Total 6000 Salaries & Related Benefits	353,539.86	372,601.92	-19,062.06	94.88 %
6100 Contracted Services				
6101 Conference Management	105,000.00	97,000.00	8,000.00	108.25 %
6102 IT & Systems Consultant	55,172.88	54,000.00	1,172.88	102.17 %
6103 Contractors - All Other	5,099.82	20,000.00	-14,900.18	25.50 %
6105 Accounting Services	17,450.00	17,120.00	330.00	101.93 %
6106 Payroll & Benefits Administration	3,325.20	3,388.80	-63.60	98.12 %
6107 Expenses - Conference Planner	10,708.63	10,000.00	708.63	107.09 %
6108 Expenses - IT & Systems Consultant	1,292.02	3,000.00	-1,707.98	43.07 %
6109 Expenses - Other	551.97		551.97	
Total 6100 Contracted Services	198,600.52	204,508.80	-5,908.28	97.11 %
6200 Activities and Operations				
6201 Office-Admin Exp	845.22	2,350.00	-1,504.78	35.97 %
6202 Insurance	5,902.97	5,800.00	102.97	101.78 %
6203 Tech Subscriptions/Service Fees	20,313.61	8,500.00	11,813.61	238.98 %
6205 Bank Fees	22,814.89	25,000.00	-2,185.11	91.26 %
6206 Materials and Supplies	161.64	1,750.00	-1,588.36	9.24 %
6207 Travel	27,926.42	18,000.00	9,926.42	155.15 %
6208 Occupancy	13,440.56	13,440.56	0.00	100.00 %

National Energy & Utility Affordability Coalition

P&L Actuals vs. Budget

January - December 2025

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
6209 Professional Development	3,524.00	2,000.00	1,524.00	176.20 %
Total 6200 Activities and Operations	94,929.31	76,840.56	18,088.75	123.54 %
6300 Event Expenses				
6311 Planning Meeting	14,569.79	10,000.00	4,569.79	145.70 %
6312 Hotel Expenses	7,197.18	32,000.00	-24,802.82	22.49 %
6314 Conference Mgmt	32,638.75	30,000.00	2,638.75	108.80 %
6316 Mailing and Printing - Events	11,779.60	5,000.00	6,779.60	235.59 %
6319 Presenter Fees	4,800.00	15,000.00	-10,200.00	32.00 %
6320 A/V	92,881.20	145,000.00	-52,118.80	64.06 %
6321 Food and Beverage	235,211.62	300,000.00	-64,788.38	78.40 %
6322 Receptions	46,832.19	50,000.00	-3,167.81	93.66 %
6323 Registration Software/Other Tech	14,307.00	16,800.00	-2,493.00	85.16 %
6324 Presenters and Volunteers Travel	14,858.19	5,000.00	9,858.19	297.16 %
Total 6300 Event Expenses	475,075.52	608,800.00	-133,724.48	78.03 %
Total Expenditures	\$1,122,145.21	\$1,262,751.28	\$ -140,606.07	88.87 %
NET OPERATING REVENUE	\$136,809.96	\$1,748.72	\$135,061.24	7,823.43 %
NET REVENUE	\$136,809.96	\$1,748.72	\$135,061.24	7,823.43 %